Agenda

Sacramento Suburban Water District Special Board Workshop

3701 Marconi Avenue, Suite 100 Sacramento, CA 95821

Monday, October 9, 2017 6:00 p.m.

Where appropriate or deemed necessary, the Board may take action on any item listed on the agenda, including items listed as information items. Public documents relating to any open session item listed on this agenda that are distributed to all or a majority of the members of the Board of Directors less than 72 hours before the meeting are available for public inspection in the customer service area of the District's Administrative Office at the address listed above.

The public may address the Board concerning an agenda item either before or during the Board's consideration of that agenda item. Persons who wish to comment on either agenda or non-agenda items should fill out a Comment Card and give it to the General Manager. The President will call for comments at the appropriate time. Comments will be subject to reasonable time limits (3 minutes).

In compliance with the Americans with Disabilities Act, if you have a disability, and you need a disability-related modification or accommodation to participate in this meeting, then please contact Sacramento Suburban Water District Human Resources at 679.3972. Requests must be made as early as possible, and at least one full business day before the start of the meeting.

Call to Order

Pledge of Allegiance

Roll Call

Announcements

Public Comment

This is the opportunity for the public to comment on non-agenda items within the Board's jurisdiction. Comments are limited to 3 minutes.

Items for Discussion and Action

1. Second Draft 2018 Budget and 2019 Forecast and Reserve Policy (PL – Fin 004) *Provide direction to staff regarding the second draft 2018/19 budget.*

Adjournment

Special Board Workshop October 9, 2017 Page 2 of 2

Upcoming Meetings:

Tuesday, October 10, 2017 at 4:30 p.m., Special Board Meeting – Closed Session Monday, October 16, 2017 at 3:00 p.m., Water Quality Committee Meeting Monday, October 16, 2017 at 6:00 p.m., Regular Board Meeting

I certify that the foregoing agenda for the October 9, 2017, meeting of the Sacramento Suburban Water District Special Board Workshop was posted by October 5, 2017, in a publicly-accessible location at the Sacramento Suburban Water District office, 3701 Marconi Avenue, Suite 100, Sacramento, California, and was made available to the public during normal business hours.

Robert S. Roscoe General Manager/Secretary Sacramento Suburban Water District



Agenda Item: 1

Date: October 5, 2017

Subject: Second Draft 2018 Budget and 2019 Forecast and Reserve Policy (PL – Fin

004)

Staff Contact: Daniel A. Bills, Finance Director

Recommendation:

As recommended by the Finance and Audit Committee (Committee), discuss second draft of the 2018 Budget and 2019 Forecast (Exhibit 1). Review the District's Reserve Policy (Exhibit 2). Provide direction to staff.

Discussion:

Attached are the proposed 2018 Budget and 2019 Forecast. The assumptions used in the proposed 2018 Budget were presented to the Finance and Audit Committee and the Board in July 2017. The Committee met on October 2, 2017, many of their comments and suggestions have been incorporated into this second draft.

As required by the District's Budget Policy (PL Fin-012), the proposed 2018 Budget is balanced (revenues equaling expenses) when the \$3.69 million carryover of the two delayed 2017 projects, scheduled for completion in 2018, is taken into account.

The 2018 Budget and 2019 Forecast materials are presented in the following order in the attached PowerPoint presentation (Exhibit 1):

- 1. District Goals and Budget Process
- 2. 2018 and 2019 Key Assumptions
- 3. Total Revenue, Expense and Reserve Balance Analysis
- 4. Operation & Maintenance (O&M) Budget
- 5. Capital Improvement Program (CIP) Budget
- 6. Operating Capital Budget (OCB)
- 7. Debt Service Forecast
- 8. Reserve Policy (Exhibit 2)

Fiscal Impact:

If adopted as presented, the 2018 O&M budget would be \$21.9 million (including funding other post-employment benefits of \$0.56 million); the 2018 CIP budget would be \$19.4 million; the 2018 OCB budget would be \$1.3 million, and the 2018 debt service forecast would be \$7.7 million. The total of all four budgets would be \$50.2 million. Revenues are projected to be \$46.5 million resulting in a planned drawdown of reserves of \$3.4 million. The reserve planned

Second Draft 2018 Budget and 2019 Forecast and Reserve Policy (PL – Fin 004) October 5, 2017 Page 2 of 2

drawdown is the result of \$3.7 million of delayed CIP projects, consisting of the Parkland Estates Phase 2 distribution main project and the Palm well. Projected reserve level at the end of 2018 is expected to be \$41.2 million.

Strategic Plan Alignment:

Finance – 4.H. Produce and monitor an annual budget for necessary system operations, maintenance and improvements.

2018 Budget 2019 Forecast Second Draft

Special Board Workshop
October 9, 2017



Mission Statement

 To deliver a high quality, reliable supply of water and superior customer service at the lowest responsible price.



Strategic Plan Goals

Water Supply:

- Assure a present and long-term safe and reliable supply of high quality water in an environmentally responsible and sustainable manner for District customers.
- Facilities and Operations:
 - ➤ Plan, construct, operate and maintain the District water system embracing sustainable practices to provide reliable delivery of high quality water.
- Customer Service:
 - > Assure superior and reliable customer service.
- > Finance:
 - Ensure effective and efficient management and public reporting of all District financial processes.
- > Leadership:
 - Provide leadership on regional, statewide and national water management issues that impact the customers.



2018/19 Budget Development Process

- Staff Development of Budgets
- Finance and Audit Committee 07/10/17, 3:00 pm
 - Budget Assumptions; Provide Direction to Staff
- September Board Meeting 09/18/17
 - Status Report; Provide Direction to Staff
- Finance and Audit Committee 10/02/17, 3:00 pm
 - First Draft; Provide Direction to Staff
- Board Workshop 10/09/17, 6:00 pm
 - Second Draft; Provide Direction to Staff
- October Board Meeting 10/16/17
 - ➤ As Directed at Board Workshop; Provide Additional Direction to Staff
- ➤ November Board Meeting 11/20/17
 - Budget Approval or Additional Direction to Staff

2018/19 Budget Process

- Two Year Planning Process
 - Revenue and Expenses Projected over a 2 Year Horizon
- ➢ O&M and OCB Budget
 - Budget Adopted for First Year
 - Forecast Provided for Second Year
- CIP Projects and Budget
 - Budget Adopted through Project Completion (2018 and into 2019)
 - Projects Approved for 2 Year Period

2018/19 Budget Assumptions

Key Assumptions	2016		2017		20 ⁻	18	2019		
1 Rate Increase	4.00% \$1,600,000		4.00%	\$1,700,000	4.00%	\$1,800,000			
2 No Change in SSWD Service Boundaries									
3 New Service Connections (Growth)	Increase	0.43%	Increase	0.52%	Increase	0.52%	Increase	0.52%	
4 Water Production: (A)	Cost/AF	<u>AF</u>	Cost/AF	<u>AF</u>	Cost/AF	<u>AF</u>	Cost/AF	<u>AF</u>	
a. Water Supply Forecast Based on 5 Year Average									
b. SSA Surface Water (City)	\$ 428.80	550 AF	\$ 450.24	1,000 AF	\$ 463.75	1,000 AF	\$ 477.66	1,000 AF	
c. SSA Groundwater (Variable costs)	\$ 118.39	10,550 AF	\$ 123.12	15,000 AF	\$ 128.72	13,000 AF	\$ 133.86	13,000 AF	
d. NSA Surface Water (PCWA – Raw Water)	\$ 48.05	12,000 AF	\$ 50.45	12,000 AF	\$ 35.00	12,000 AF	\$ 35.00	12,000 AF	
e. NSA Surface Water (Bureau - Wheeling)	\$ 27.04	12,000 AF	\$ 28.39	12,000 AF	\$ 32.21	12,000 AF	\$ 33.82	12,000 AF	
f. NSA Surface Water (SJWD - Treatment)	\$ 135.34	12,000 AF	\$ 161.92	12,150 AF	\$ 176.49	12,150 AF	\$ 192.37	12,150 AF	
g. NSA Groundwater (Variable costs)	\$ 106.81	8,900 AF	\$ 111.08	6,850 AF	\$ 117.00	6,850 AF	\$ 121.68	6,850 AF	
h. NSA Bureau 215 Water	\$ 72.80	0 AF	\$ 76.44	150 AF	\$ 80.26	150 AF	\$ 84.28	150 AF	
i. NSA Wheel Water to Cal-AM, RLEVWD (Revenue)	\$ (196.48)	2,500 AF	\$ (337.05)	2,500 AF	\$ (356.14)	2,500 AF	\$ (373.95)	2,500 AF	
5 Anticipated Outside Water Sales, Net		None		None		None		None	
6 Investment Yield		1.75%		2.00%		2.00%		2.00%	
7 Variable Debt Interest Rate		3.86%		3.86%		3.86%		3.86%	
8 Electrical Cost Increase		2.50%		2.50%		2.50%		2.50%	
9 COLA (As of July 31)		0.30%		0.70%		2.30%		2.30%	
10 Merit Program		4.00%		3.00%		3.00%		3.00%	
11 Construction Inflation (B)		3.00%		2.80%		3.00%		3.00%	
12 Health Care Cost (C)		2.60%		-2.00%		2.33%		3.00%	
13 Tier 1 Pension Cost (% of Salaries)	\$317,000	21.70%	\$ 373,000	21.50%	\$ 470,000	22.37%	\$ 582,000	23.00%	
14 Tier 2 Pension Cost (% of Salaries)	\$ 5,000	16.20%	\$ 7,500	16.10%	\$ 12,500	16.64%	\$ 18,000	17.10%	
15 Tier 3 Pension Cost (% of Salaries)		6.73%	\$ 200	6.90%	\$ 500	7.30%	\$ 900	7.30%	
16 New Hires		1		4		2			
17 Funding of Post Retirement Benefits		\$ 459,600		\$ 472,200		\$ 560,000		\$ 575,000	
Footnotes:									
(A) SSA = South Service Area; NSA = North Service Area									
(B) 20 Cities CCI Index, Source: ENR									
(C) From UnitedHealthcare to HealthNet Smart Care HMO									

2017 Projected Actual and Highlights

	Amended	Projected
	2017 Budget	2017 Actual
	\$ Millions	\$ Millions
Operations & Maintenance Budget	\$21.3	\$19.5
Capital Improvement Program Budget	\$17.0	\$13.3
Operating Capital Program Budget	\$ 1.1	\$ 1.2
Debt Service Budget	<u>\$ 7.8</u>	\$ 7. <u>5</u>
Total	\$47.2	\$41.5

2017 Projected Results:

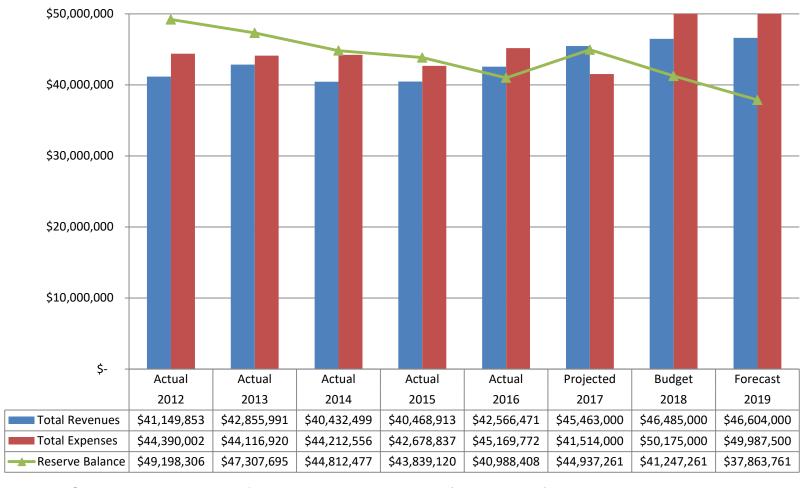
- Water Deliveries of 34,100 AF
 - Comprised of 32,300 AF to Customers and Wheeled Water Deliveries of 1,800 AF
- Follow modified asset management plans for replacing water infrastructure assets, to include:
 - For 2017 expect to replace 5.3 miles of Distribution Main Lines, including 180 Meters
 - ➤ Install an Additional 1,298 Water Meter Retrofits (1,283 Meter Retrofit Program, 15 Voluntary)
 - Continue work on Palm Avenue Well Site Work and Pumping Facilities
 - > Began Permitting and Design of Manganese Treatment Facility at Verner Well
 - Began Multi-Year Process to Acquire Future Well Sites
 - ➤ Deferring to 2018 \$3.69 million Palm Well \$1.45 million; Parkland Estates \$2.24 million

2018 Budget and 2019 Forecast

			(
	2016 Actual	2016 Amended Budget	Actual As Of 8/31/17	2017 Projected	2017 Amended Budget	2018 Proposed Budget	2019 Forecast
Water Sales Charge	\$ 11,053,442	\$ 10,850,000	\$ 7,893,131	\$ 11,949,000	\$ 11,952,000	\$ 12,489,000	\$ 12,554,000
Water Service Charge	6,348,507	7,000,000	4,221,807	6,460,000	7,146,000	6,752,000	6,787,000
Capital Facilities/Debt Repayment	22,574,500	22,000,000	15,369,030	23,495,000	22,977,000	24,557,000	24,685,000
Wheeling Water Charge	167,337	560,000	165,788	168,000	633,000	175,000	175,000
Other Charges for Services	939,242	1,000,000	671,721	982,000	1,018,000	1,047,000	1,047,000
Income From Customers	41,083,028	41,410,000	28,321,477	43,054,000	43,726,000	45,020,000	45,250,000
Water Transfers	-	-	-	-	1,992,000	-	-
Interest Income	557,770	680,000	595,367	893,000	820,000	899,000	780,000
Other Income (Leases, Cells, Etc.)	262,861	300,000	322,693	409,000	250,000	266,000	274,000
Facility Development Charges	264,209	500,000	91,097	137,000	500,000	300,000	300,000
Grant Income	398,603	1,425,000	32,882	970,000	210,000		
Total Other Income	1,483,443	2,905,000	1,042,039	2,409,000	3,772,000	1,465,000	1,354,000
Total Revenue	\$ 42,566,471	\$ 44,315,000	\$ 29,363,516	\$ 45,463,000	\$ 47,498,000	\$ 46,485,000	\$ 46,604,000
Budgets:							
Operations and Maintenance	19,680,747	17,895,000	12,199,230	19,545,148	21,311,000	21,851,000	22,427,000
Capital Improvement Program	17,179,377	18,796,000	6,335,378	13,285,000	16,975,000	19,360,000	18,550,000
Operating Capital Program	722,684	974,000	571,122	1,141,000	1,166,000	1,264,000	1,290,500
Debt Service (Forecast)	7,505,697	7,605,000	2,322,001	7,543,000	7,770,000	7,700,000	7,720,000
Total Costs	45,088,505	45,270,000	21,427,731	41,514,148	47,222,000	50,175,000	49,987,500
Change in Reserve Balance	(2,522,034)	(955,000)	7,935,785	3,948,853	276,000	(3,690,000)	(3,383,500)
Reserve (Cash) Balance	\$ 40,988,408	\$ 40,033,408	\$ 48,370,727	\$ 44,937,261	\$ 41,264,408	\$ 41,247,261	\$ 37,863,761

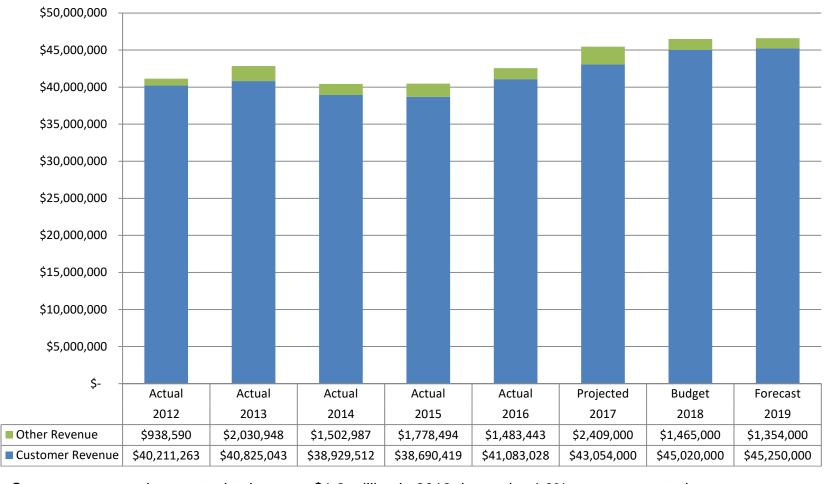
Note: Bolded lines are the Budgets – O&M, CIP, OCB, and Debt Service Forecast

Total Revenues Vs Total Expenditures 2012 to 2019



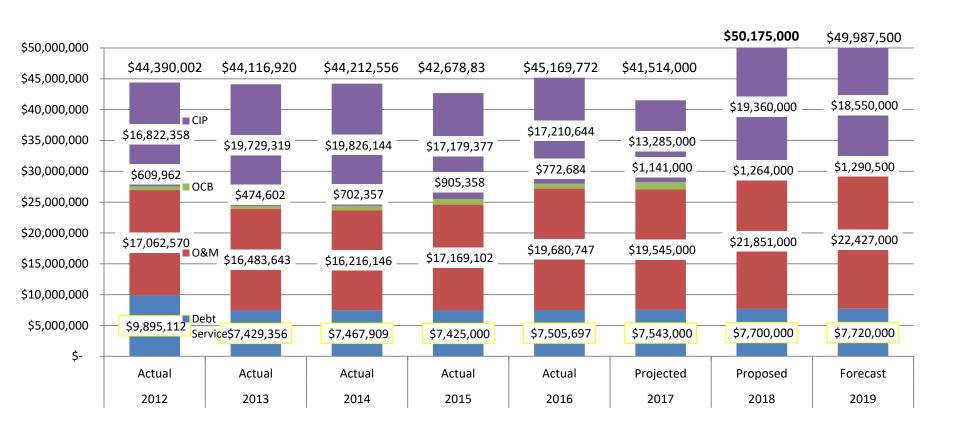
Per Section 200.00, Part A of the District's Budget Policy (PL – Fin 012) the proposed 2018 Budget is balanced (revenues equal expenses) when the \$3.69 million in deferred 2017 CIP Projects is included.

Total Revenues 2012 to 2019



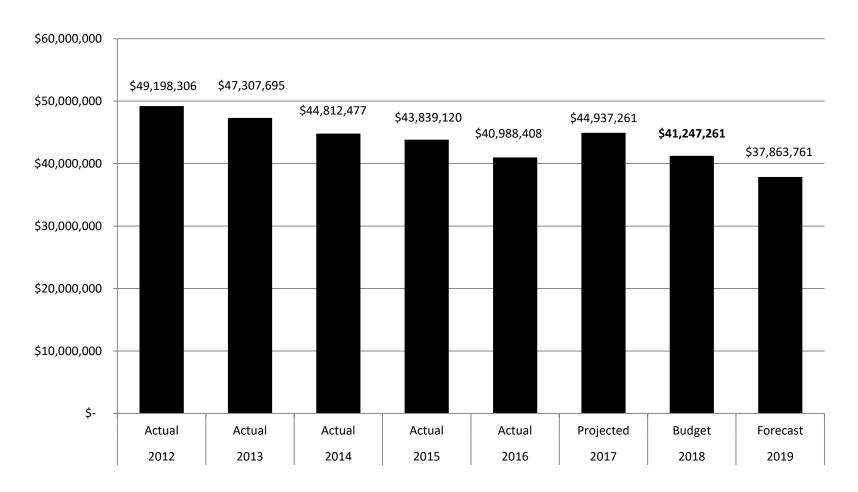
Customer revenue is expected to increase \$1.8 million in 2018 due to the 4.0% per annum rate increase approved in 2013. No rate increases have been approved for 2019.

Total Expenditures 2012 to 2019



The increase in 2018 is due primarily to two 2017 deferred CIP Projects -\$3.69 million - being completed in 2018.

Reserve Balance 2012 to 2019



From a high of \$57.7 million at the end of 2009, the Board has strategically lowered the reserve balance to roughly \$40 million.

Reserve Balance Detail 2012 to 2019

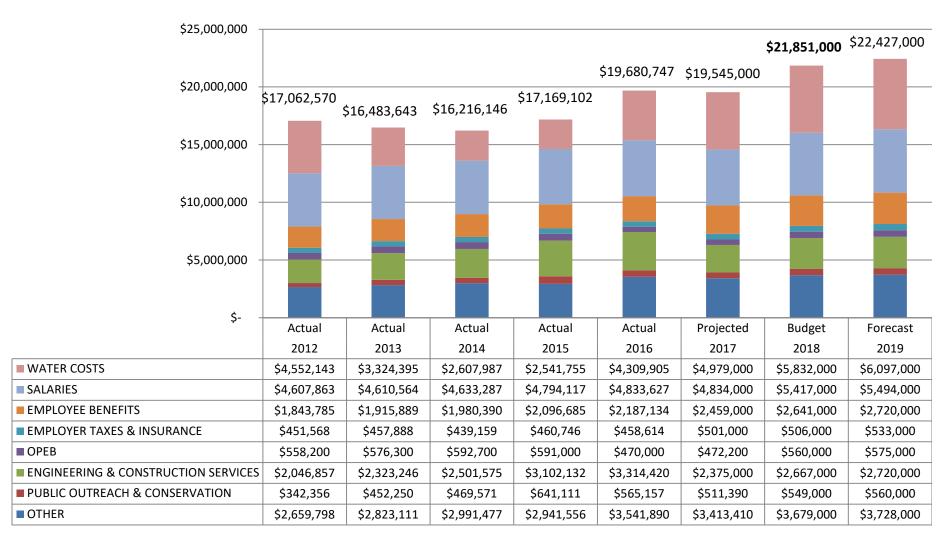
	Actual	Actual	Actual	Actual	Actual	Projected	Budget	Forecast
	12/31/2012	12/31/2013	12/31/2014	12/31/2015	12/31/2016	12/31/2017	12/31/2018	12/31/2019
Debt Service Reserve	\$ 3,532,012	\$ 3,520,472	\$ 3,540,082	\$ 3,523,427	\$ 3,540,038	\$ 3,561,255	\$ 3,517,500	\$ 3,517,500
Facilities Reimbursement	t 76,051	42,968	21,873	21,873	-	-	-	-
Emergency/Contingency	10,660,000	10,317,750	10,758,000	10,758,000	10,387,000	10,931,500	11,255,000	11,312,500
Operating	6,183,575	6,466,000	6,468,857	6,468,857	6,490,750	7,270,250	7,403,750	7,553,000
Rate Stabilization	5,470,000	5,525,000	5,870,000	5,870,000	5,630,000	5,976,000	6,244,500	6,277,000
Interest Rate Risk	-	-	-	-	-	-	-	-
Grant	7,696,000	3,832,000	654,000	654,000	1,068,000	210,000	-	-
Capital Asset	15,580,668	17,603,505	17,499,665	16,542,963	13,872,620	15,317,567	12,826,511	9,203,761
TOTAL	\$ 49,198,306	\$ 47,307,695	\$ 44,812,477	\$ 43,839,120	\$ 40,988,408	\$ 43,266,572	\$ 41,247,261	\$ 37,863,761

Individual reserve account changes based on proposed 2018 budget.

Actual fluctuations (years 2012 to 2017) are due to changes in CIP and/or Consumption Revenues.

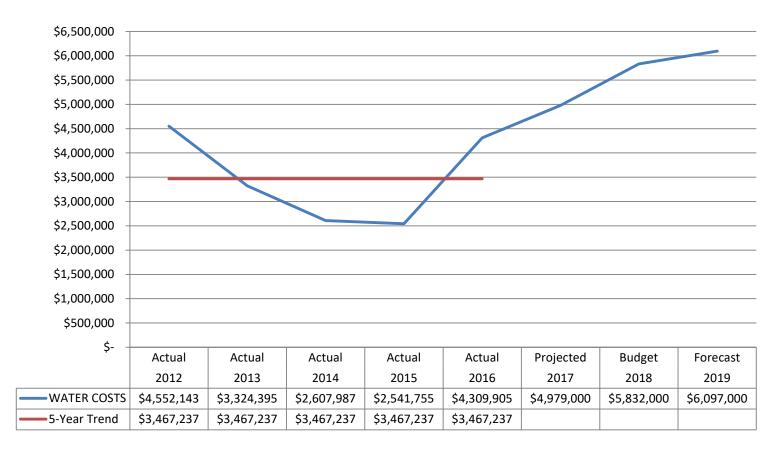
O&M Budget

O&M Expenses 2012 to 2019



O&M Expense Detail Water Costs

—WATER COSTS —5-Year Trend



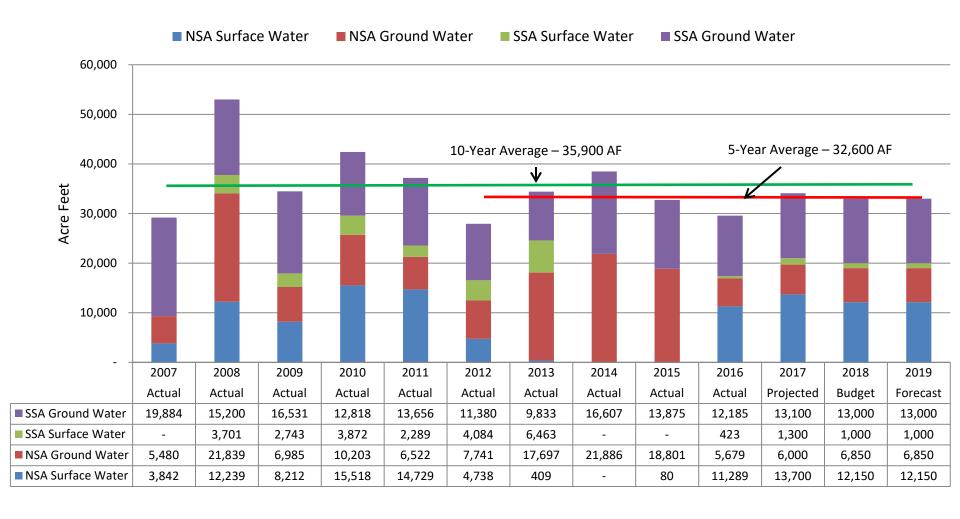
Water costs fluctuate based on hydrological conditions. Due to the conditions in 2013 - 15, SW was largely unavailable. 2018 and 2019 assume the purchase of 13,150 AF of SW (SSA - 1,000 AF and NSA 12,150 AF).

O&M Expense Detail 2017/18 Farmer's Almanac



Winter will be cooler than normal, with rainfall above normal in the north and near normal in the south. The coldest periods will occur from late November into early December and in early February. Mountain snows will be above normal, with the stormiest periods in early to mid-November and early and late January. April and May will be slightly drier than normal. Temperatures will be below normal near the coast and above normal inland. Summer will be cooler than normal, with near-normal rainfall. The hottest periods will be from late May into early June and in mid-June and mid-July. September and October will have near-normal temperatures, with rainfall above normal in the north and below normal in the south.

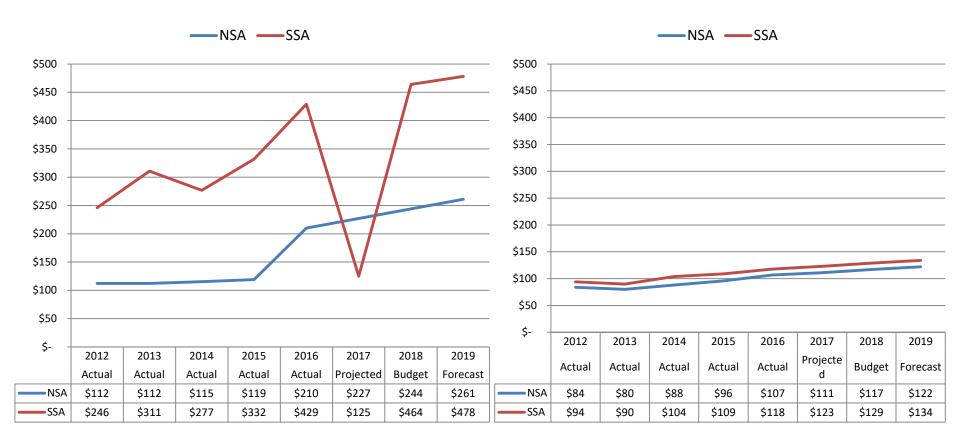
O&M Expense DetailWater Production



Surface Water vs Ground Water Costs

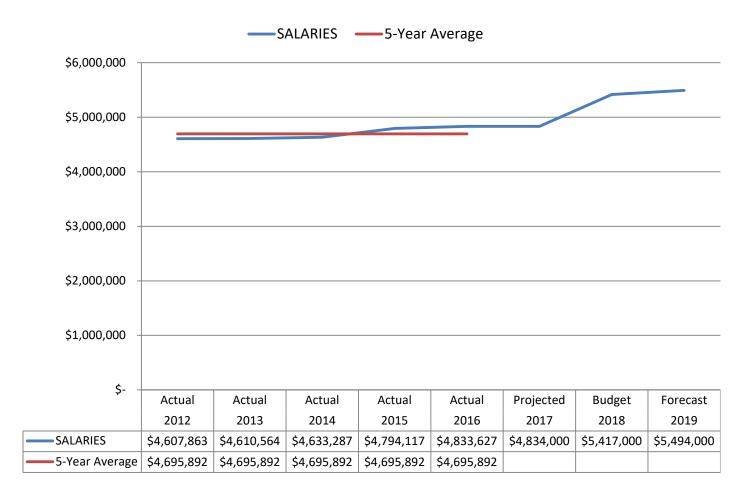
Variable Surface Water Costs

Variable Ground Water Costs



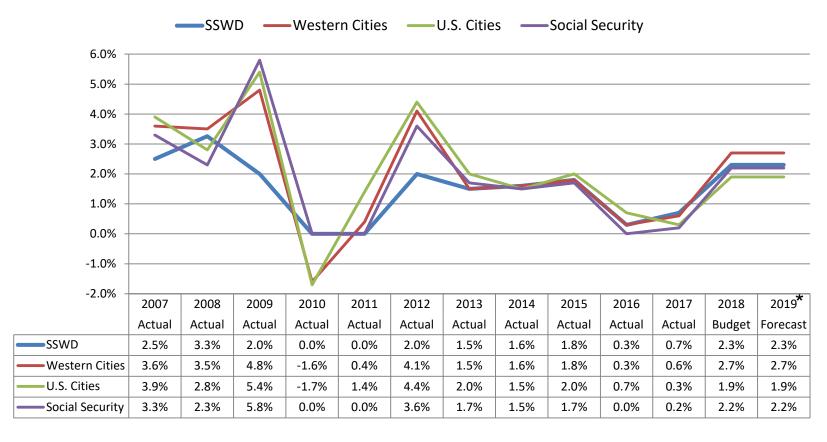
SSA - SW cost was uniquely low in 2017 due to testing on the City's new filtration system. SW sold at treatment cost. NSA –SW cost for 2018 and 2019 expected to be \$244/AF and \$261/AF, respectively, compared to \$227/AF in 2017. SSA/NSA - GW costs increasing due to - 1.0% electricity, 3.0% chemical and 8.5% SGA fees.

O&M Expense DetailSalaries



2018 Base Salary - \$4.95 million. 2018 increase due to budgeting for 2 General Manager positions (\$180,000), Merit and COLA increase of 5.3% (\$238,000) and 2017 unfilled positions being filled in 2018 (\$110,000). Other 2018 Salary costs include \$190,000 in Overtime and \$44,000 Stand-By pay.

O&M Expense Detail COLA



SSWD COLA is intended to be equal to the Western Cities Index. Comparison is also shown to National Consumer Price and Social Security Indices as published on their respective websites. (Note: excludes both GM positions in 2018.)

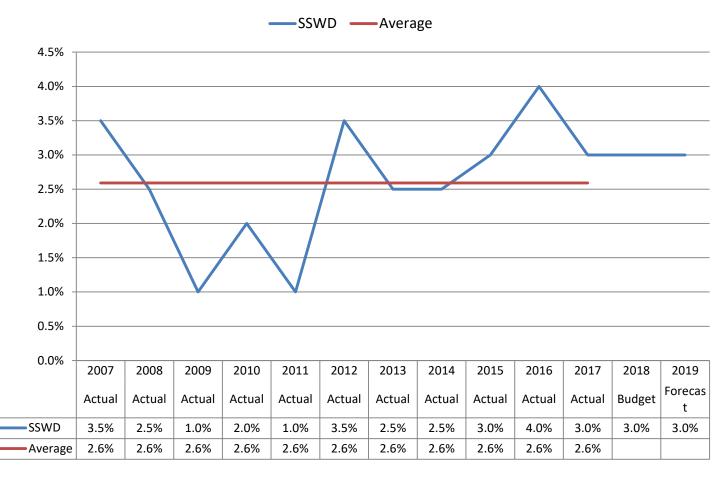
^{* 2019} estimated by staff as no change from 2018.

O&M Expense Detail COLA – 10 Year Average

Index	Average	SSWD Average	SSWD Award%
Social Security	2.0%	1.5%	75%
U.S. Cities	2.2%	1.5%	67%
Western Cities	2.0%	1.5%	75%
Total	2.1%	1.5%	72%

SSWD Average COLA Increase over the past 10 years has been 72% of the average Western Cities, Social Security and US Cities COLAs.

O&M Expense Detail Merit



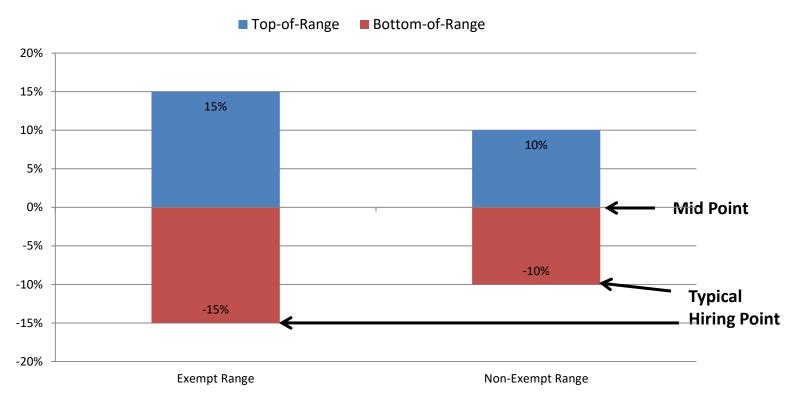
Discussion of how merit is administered appears on the two following slides. (Note: excludes both GM positions in 2018).

O&M Expense Detail Salary Band Data

	No. of Employees	At Salary Cap	<u>Percentage</u>
Exempt	17	9	53%
Non-Exempt	50	22	44%
Total Employees	67	31	46%

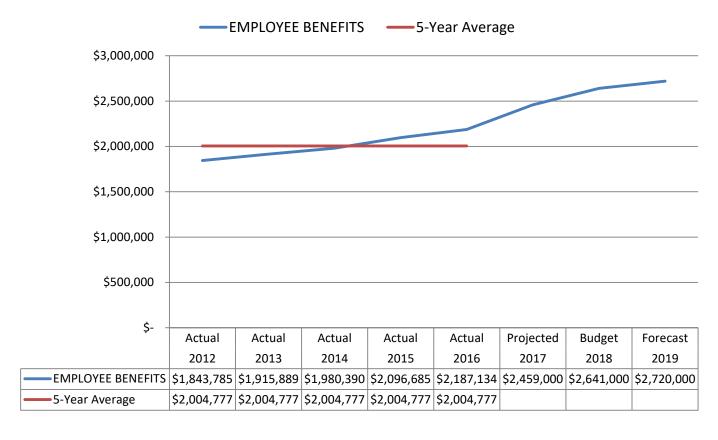
Salary-Capped employees do not receive any change in base salary, but are eligible for a one-time vacation bonus.

O&M Expense Detail Salary Bands



New employees typically hired at or near bottom of salary range. Based on performance, an average merit increase of 4.0% will move a good performing non-exempt employee through their salary range in 5 years and an exempt employee in 7.5 years.

O&M Expense Detail Employee Benefits



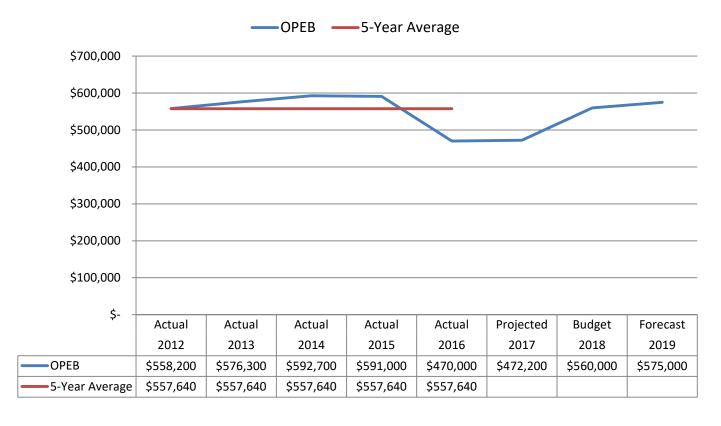
2018 increase due to increase in pension costs, health care costs and 2nd General Manager position (\$81,000).

O&M Expense Detail Employee Benefits

		2012 Actual	2013 Actual	2014 Actual		2015 Actual		2016 Actual	2017 Projected	2018 Budget		2019 Forecast
EMPLOYEE BENEFITS	\$	1,843,785	\$ 1,915,889	\$ 1,980,390	\$	2,096,685	\$	2,187,134	\$ 2,459,000	\$ 2,641,000	\$	2,720,000
Medical Insurance	\$	741,126	\$ 797,192	\$ 846,251	\$	905,832	: \$	922,772	\$ 1,006,000	\$ 1,095,000	\$	1,128,000
Dental Insurance		81,593	82,640	96,894		102,555	,	94,682	107,000	120,000)	124,000
Vision Insurance		16,419	16,304	15,065		13,845	;	14,083	18,000	16,000)	16,000
Life Insurance		16,732	16,648	17,090		17,731		17,708	22,000	22,000)	23,000
LTD Insurance		23,075	23,147	22,050	ı	22,966	;	22,970	30,000	30,000)	31,000
CalPERS Pension		924,410	940,005	944,510		1,007,417	,	1,081,615	1,220,000	1,297,000)	1,336,000
Miscellaneous * Total Employee Benefits	<u> </u>	40,430 1,843,785	39,953 1,915,889	38,530 1,980,390		26,339 5 2,096,685		33,304 5 2,187,134	56,000 2,459,000	61,000		63,000 2,720,000

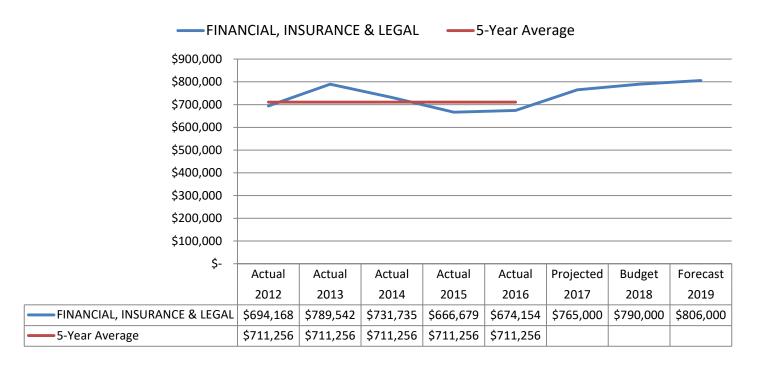
^{*} Miscellaneous includes - Unemployment costs (\$15k), CalPERS Admin Fees (\$5k), LT Care for Former GM/Spouse (\$11k), EAP Program (\$2k), Education Assistance (\$6k), OT Meals (\$3k), Etc.

O&M Expense Detail OPEB



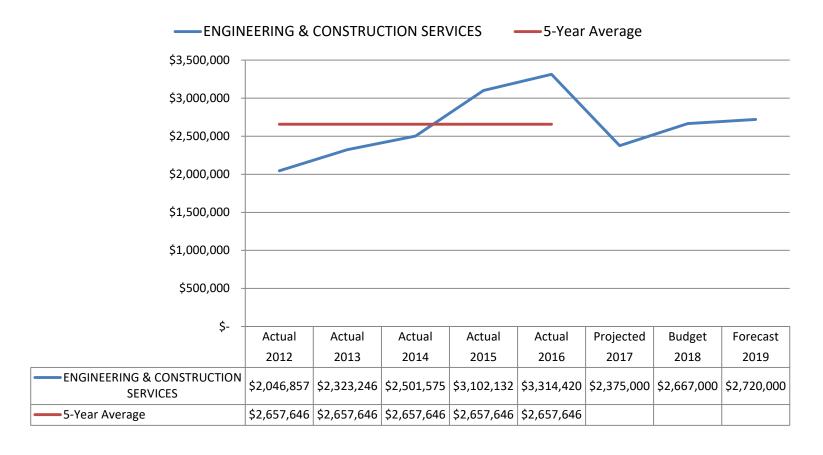
2016 - 17 reduction due to a combination of – reduced projected liability and higher earnings inception-to-date; offset by a reduced UAAL amortization from 22 years down to 10 years. 2018 and 2019 increase due to a reduced discount rate (7.0% in 2015, 6.5% in 2017); increased health care costs; increased participants, and a change in demographic assumptions.

O&M Expense Detail Financial, Insurance & Legal



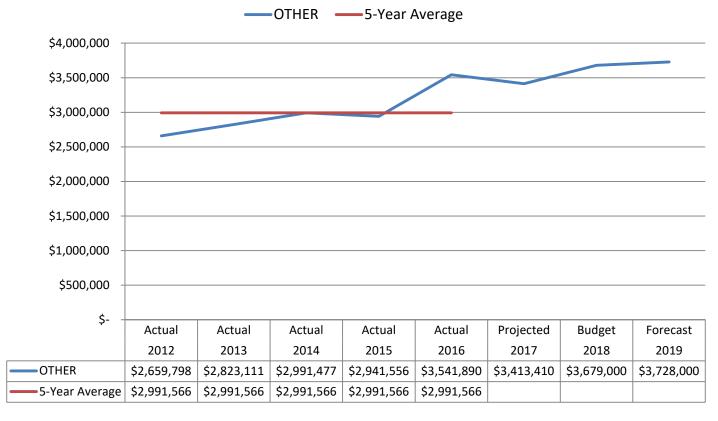
2017 – 19 cost increases primarily due to legal and consulting costs; 2018 Major Legal Costs - \$76,000 Cal Water Fix and \$30,000 Chrome 6. 2018 Major Consulting Costs – Jt. Defense Agreement \$160,000 and Long-Term Warren Act Agreement - \$70,000. Audit costs reduced by \$4,000 by having staff perform some of the auditor expanded testing procedures.

O&M Expense Detail Engineering, Construction & Consulting



2018 includes \$75,000 for consulting costs on SCADA Control System Integration

O&M Expense Detail OTHER EXPENSES



2018 -19 increase due primarily to - 1) Election cost \$25,000; 2) Licenses - Software and DDW permitting \$82,000: 3) Memberships - RWA and ACWA \$107,000; 4) Rate Study \$60,000; 5) Printing \$21,000 - increased costs for flyers and envelopes; and 6) Operating Supplies - \$190,000.

O&M Expense Detail RWA/SGA ANNUAL FEES

Annual Fees



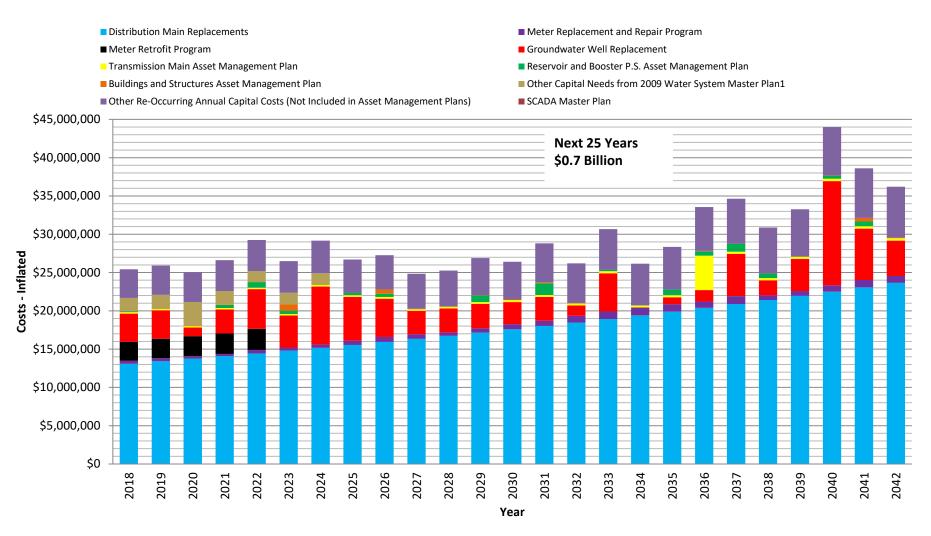
Since 2010 Annual Fees have Increased by: RWA – 57%; SGA – 58%

CIP Budget

CIP Project Costs 2012 to 2019



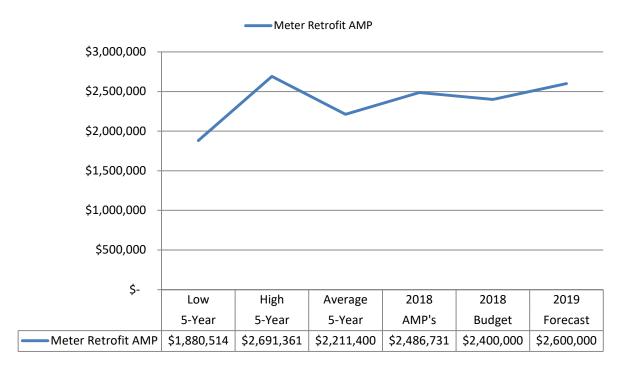
Capital Costs Next 25 Years



Over the Next 25 Years, Capital Costs Continue to be Underfunded. Funding Level Assumes Board Approved Rate Increases occur as Scheduled.

Water Meter Retrofit Program

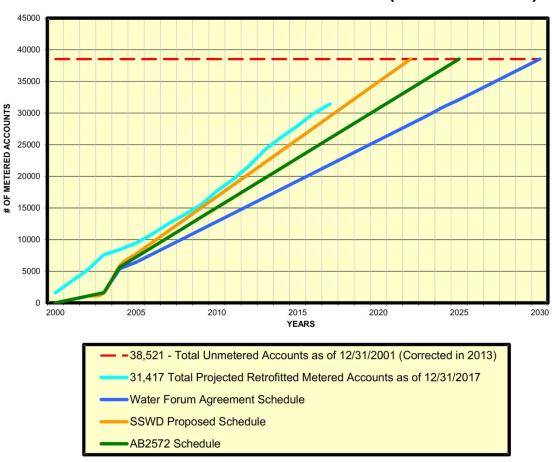




Meters expected to be installed per Meter Retrofit Plan in 2017, 2018 and 2019 is 1,283, 1290 and 1230. Voluntary Meter installations in 2017, 2018 and 2019 is expected to be 15 each year.

Water Meter Retrofit Program

SSWD 30 YEAR METERING PLAN (RESIDENTIAL)



Meters added in 2017 - 1,283 per meter retrofit project, 15 voluntary and 180 through distribution main projects; Total = 1,478 meters.

CIP Project Detail Meter Replacement & Repair Costs

5-Year	5-Year	5-Year	AMP	Budget	Forecast
 Low	High	Average	2018	2018	2019
\$ 80,975 \$	715,337 \$	277,900 \$	393,512 \$	490,000	\$ 490,000

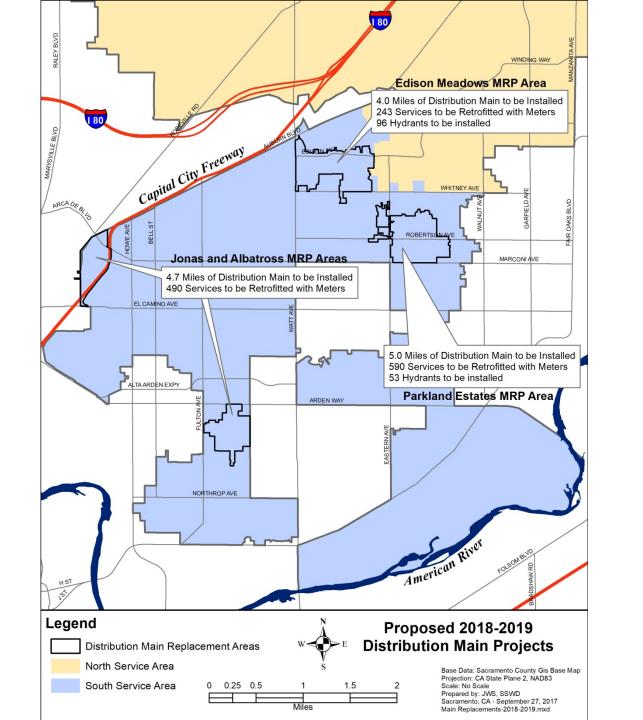
2018/19 Projects

Replace obsolete large meters (>3")	140,000	140,000
Replace/repair meters that have outlived their useful life	 350,000	350,000
	\$ 490,000	\$ 490,000

Per Water Meter Asset Management Plan, beginning in 2016 a new program to replace water meters installed in 1990's began.

CIP Project Detail Distribution Main Replacement Costs

5-Year Low			5-Year High	5-Year Average			AMP 2018		Budget 2018	Forecast 2019		
\$	9,674,096	\$	14,672,460	\$	11,523,200	\$	13,075,543	\$	11,120,000	\$	8,655,000	
2018/19 Projects												
Park	land Estates I	Phase	2 (2017 Carry	yover	= \$2.24 million	n)		\$	3,270,000	\$	-	
Edisc	on Meadows								6,700,000			
Jona	s - Albatross								500,000		7,305,000	
Desig	gn for 2020 P	roject	ts								700,000	
Vario	ous small mai	lacement proj			600,000		600,000					
McC	McClellan line replacements								50,000		50,000	
					\$	11,120,000	\$	8,655,000				



CIP Project Detail Well Replacement Costs

	5-Year		5-Year		5-Year		AMP		Budget		Forecast	
	Low		High	Average			2018 2018			2019		
\$	377,974	\$	3,099,875	\$	1,277,000	\$	3,684,926	\$	3,000,000	\$	3,125,000	
2018/	2018/19 Projects											
Well #	#78 - Butano	o/Cotta	age					\$	1,140,000	\$	950,000	
Well #	#N6A - Palm	(2017	Carryover = \$	\$1.45	million)				1,450,000			
Well #	#N36-1 - Vei	ner							410,000		1,655,000	
Well #69-1 - Hilldale/Cooper									-		520,000	
			-					\$	3,000,000	\$	3,125,000	

Asset Management Plan assumed replacing four wells at various stages of planning, design and construction.

CIP Project Detail Transmission Main Costs

5-Year		5-Year	5-Year		AMP		Budget	Forecast		
	Low	High	Average		2018		2018		2019	
\$	_	\$ 31,866	\$ 6,400	\$	178,303	\$	50,000	\$	950,000	

2018/19 Projects

Install impressed current cathodic protection to each District's major transmission pipelines (CTP, Walerga Pipeline, Antelope North Pipeline, Mission Ave Pipeline and Bell/Northrop Pipeline)	\$	50,000	\$ 450,000
Improve and complete the transmission network in the NSA that is weak and not currently connected in many parts.	İ	-	500,000
	\$	50,000	\$ 950,000

Asset Management Plan called for an equal amount of repair/replacement costs each year.

CIP Project Detail SCADA System Costs

5-Year	5-Year	5-Year	AMP	Budget	Forecast
 Low	High	Average	2018	2018	2019
\$ 2,341 \$	404,802 \$	186,900 \$	- \$	60,000	\$ 60,000

2018/19 Projects

Complete SCADA at well 12 and N20 Arbors PRV	\$ 60,000 \$	60,000
	\$ 60,000 \$	60,000

Asset Management Plan called for an expanded RTU Pilot Study and SCADA System completion, which includes purchasing and installing SCADA system components on 24 remote water facility sites that currently do not have SCADA.

CIP Project Detail Reservoir and Booster P.S. Costs

	5-Year Low		5-Year High	5-Year Average	AMP 2018	Budget 2018	ſ	Forecast 2019	
\$		-	\$ 221,300	\$ 79,100	\$ 118,869	\$ 200,000	\$	680,000	
2018	8/19 Proj	ects							

<u>=====================================</u>		
Tank Inspections and Repairs - Walnut Elevated tank and Watt/Elkhorn Resevoir and demolition of Tank #769	\$ 100,000	\$ 30,000
Spot Painting & Repairs various District's above ground storage reservoirs and miscellaneous well sites	\$ 100,000	\$ 650,000
	\$ 200,000	\$ 680,000

CIP Project Detail Other Re-Occurring Capital Costs

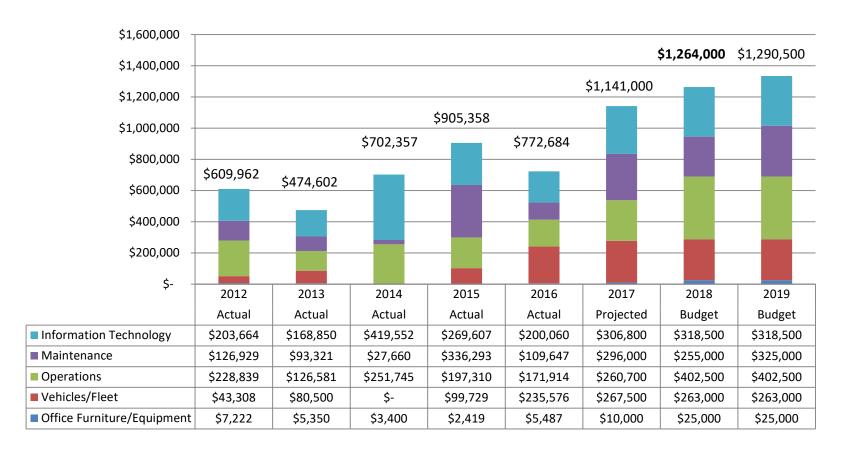
	5-Year 5-Year		5-Year		5-Year	Estimate			Budget	Forecast		
	Low		High	Average			2018		2018	2019		
\$	1,149,924	\$	2,774,657	\$	1,960,800	\$	3,732,473	\$	1,590,000	\$	1,690,000	
2018	3/19 Projects											
Well	Rehabilitatio	n - in	vestigate and/	and								
impr	rove/modify e	existin	g entertie with	n the	City of Sacramo	ento		\$	1,000,000	\$	1,000,000	
Well	head Treatme	ent -	replace/repair	exist	ing wellhead tr	eame	nt or chemical					
feed	systems								150,000		250,000	
Engine Generator Compliance									240,000		240,000	
Low	ering/Raising	Valve	Boxes						200,000		200,000	
								\$	1.590.000	\$	1.690.000	

CIP Project Detail Other Capitalized Project Costs

							Original				
	5-Year		5-Year		5-Year		Estimate		Budget	I	orecast
Low High			High		Average		2018		2018	2019	
\$	105,869	\$	780,345	\$	417,100	\$	-	\$	450,000	\$	300,000
2018	3/19 Projects										
Elect	rical Improve	ement	s at Various Fa	ciliti	es			\$	200,000	\$	50,000
Right of way/easement acquisitions									50,000		50,000
Land	l for Future W	/ell Sit	es						200,000		200,000
								\$	450,000	\$	300,000

OCB Budget

OCB Project Costs 2012 to 2019



Discussion of individual line items appear on subsequent pages.

OCB Project Detail Information Technology Costs

5-Year	5-Year	5-Year	Budget	F	orecast
Low	High	Average	2018		2019
\$ 168,850	\$ 419,552	\$ 252,300	\$ 318,500	\$	275,000
2018/19 Projects	-				
Hardware Refresh Pro	ogram		\$ 108,500	\$	115,000
Software Enhanceme	nts/Modules		160,000		160,000
Server Room			50,000		
			\$ 318,500	\$	275,000

2017 budget was \$306,800

OCB Project Detail Maintenance

5-Year	5-Year		5-Year Budget			Forecast		
Low	High		Average		2018		2019	
\$ 27,660	\$ 336,29	3 \$	138,800	\$	255,000	\$	325,000	
2018/19 Projects								
Well Site and Buildin	g Structures Main	tenance		\$	195,000	\$	325,000	
Walnut Facility - Exte	erior Seal South W	all Shop			12,000			
Walnut Facility - Dist	ribution Foreman	& Environ	nmental					
Compliance Remode	2				31,000			
Walnut Facility - Win	ndow Covering Rep	olacement			5,000			
Rekey all Facilities					12,000			
				\$	255,000	\$	325,000	

OCB Project Detail Operations Project Costs

5-Year	5-Year	5-Year			Budget	I	Forecast
Low	High		Average		2018		2019
\$ 126,581	\$ 251,745	\$	195,300	\$	402,500	\$	402,500
2018/19 Projects							
Asphalt Repair/Repla	cement/Sealing - Va	arious	Well Sites	\$	30,000	\$	30,000
Fence Replacement -	4 Well Sites				28,000		28,000
Peristaltic Chemical D	Dosing Pumps				27,500		27,500
UCMR 4 Monitoring					120,000		120,000
Ditch Witch FX65 Vac	cuum Excavation Sys	tem			103,000		103,000
Compact Mini Excava	ator				62,000		62,000
Meter Vault Lid Repla	acement	cement					32,000
				\$	402,500	\$	402,500

OCB Project Detail Vehicles/Fleet

5-Year		5-Year	5-Year	Budget	Forecast			
Low		High		Average	2018	2019		
\$	- \$	235,576	\$	91,800	\$ 263,000	\$	263,000	
2018/19 Projects	<u>S</u>							
Trailer Replacem	ent/Trailer	# 168 & 169			\$ 20,000	\$	20,000	
Vehicle Replacer	ment/Right	Size - Truck #2	2		75,000		75,000	
Vehicle Replacer	ment/Right	Size - Truck #	11		33,000		33,000	
Vehicle Replacer	ment/Right	Size - Truck #	14		45,000		45,000	
Vehicle Replacer		45,000		45,000				
Vehicle Replacer	ment/Right	Size - Truck #4	48		45,000		45,000	
					\$ 263,000	\$	263,000	

2017 budget was \$267,500 – Replaced three Trucks and purchased one new truck for the new production operator position. Annual Maintenance costs on the new vehicles will be comprised of oil changes, batteries and tires for the first 5 years.

OCB Project Detail Office Furniture & Equipment

5-Year	5-Year	5-Year	Budget	F	orecast
Low	High	Average	2018		2019
\$ 2,419	\$ 7,222	\$ 4,800	\$ 25,000	\$	25,000
2018/19 Projects 3 Foremen Furniture	e/Workstations		\$ 12,000		
Env Compliance Furi	niture/Workstations			\$	15,000
Folding Tables & Cha	nirs		 13,000		10,000
			\$ 25,000	\$	25,000

2017 budget was \$10,000 - For Walnut Facility remodel.

Debt Service Forecast

Debt Service Forecast

5-Year	5-Year	5-Year	Budget	Forecast	
Low	High	Average	2018	2019	_
\$ 7,425,000	\$ 9,895,112	\$ 7,944,615	\$ 7,700,000	\$ 7,720,000	

	2012	2013	2014	2015	2016	2017	2018	2019
Principal	\$ 5,994,000	\$ 3,580,000	\$ 3,675,000	\$ 3,795,000	\$ 3,945,000	\$ 4,060,000	\$ 4,240,000	\$ 4,390,000
Interest	3,901,112	3,849,356	3,792,909	3,630,000	3,560,697	3,483,002	3,460,000	3,330,000
Total Debt Service	\$ 9,895,112	\$ 7,429,356	\$ 7,467,909	\$ 7,425,000	\$ 7,505,697	\$ 7,543,002	\$ 7,700,000	\$ 7,720,000

2018/19 forecast assumes a variable interest rate of 3.86%. Average interest rate for total debt portfolio is 4.35%.

2018 Budget and 2019 Forecast Summary

	 2016 Actual	20	016 Amended Budget	Actual As Of 8/31/17	2017 Projected	2017 Amended Budget	20	018 Proposed Budget	2019 Forecast
Income From Customers	\$ 41,083,028	\$	41,410,000	\$ 28,321,477	\$ 43,054,000	\$ 43,726,000	\$	45,020,000	\$ 45,250,000
Water Transfers	-		-	-	-	1,992,000		-	-
Total Other Income	 1,483,443		2,905,000	1,042,039	2,409,000	1,780,000		1,465,000	1,354,000
Total Revenue	\$ 42,566,471	\$	44,315,000	\$ 29,363,516	\$ 45,463,000	\$ 47,498,000	\$	46,485,000	\$ 46,604,000
Budgets:									
Operations and Maintenance	19,680,747		17,895,000	12,199,230	19,545,148	21,311,000		21,851,000	22,427,000
Capital Improvement Program	17,179,377		18,796,000	6,335,378	13,285,000	16,975,000	ı	19,360,000	18,550,000
Operating Capital Program	722,684		974,000	571,122	1,141,000	1,166,000	ı	1,264,000	1,290,500
Debt Service (Forecast)	 7,505,697		7,605,000	2,322,001	7,543,000	7,770,000	L	7,700,000	7,720,000
Total Costs	45,088,505		45,270,000	21,427,731	41,514,148	47,222,000		50,175,000	49,987,500
Change in Reserve Balance	(2,522,034)		(955,000)	7,935,785	3,948,853	276,000	•	(3,690,000)	(3,383,500)
Reserve (Cash) Balance	\$ 40,988,408	\$	40,033,408	\$ 48,370,727	\$ 44,937,261	\$ 41,264,408	\$	41,247,261	\$ 37,863,761

QUESTIONS



EXHIBIT 2 PL - Fin 004

Sacramento Suburban Water District

Reserve Policy

Adopted: August 18, 2003

Revised: September 20, 2004; August 21, 2006; August 18, 2008, November 19, 2012, January 27, 2014; November 16, 2015, October 17, 2016; April 17, 2017

100.00 Purpose of the Policy

The District will maintain reserve funds where required by law, ordinance or bond covenant, and revenue stability, so as to provide the necessary cash flow for normal and ordinary operations, while also providing the ability to address economic downturns and limited system emergencies.

The primary purposes of this policy are: to establish a reserve fund level that is specific to the needs and risks of the District; to identify when and how reserve funds are utilized and replenished; and to recognize the long-term nature of such funds and their relationship to current and projected customer rates. The District's financial reserve fund comprises various funds established for specific purposes and to reduce certain risks. Collectively, these funds enable the District to operate in a prudent manner, while allowing for transparency of reserve fund balances.

200.00 Policy

200.10 Fund Classification Types

The District shall maintain three fund classifications that collectively comprise the District's reserve fund balance. Fund classifications are a hierarchy based primarily on the extent to which the District is bound to observe constraints imposed upon it. The fund classifications are - Restricted funds, Committed funds and Assigned funds, with distinction among the funds based on the relative strength of the constraints that control how amounts can be spent.

Restricted funds include amounts that can be spent only for specific purposes stipulated by law or third parties, such as grantors or creditors. Committed funds include amounts that can be used only for specific purposes as determined by Board action. Amounts in the assigned fund balance classification are intended to be used by the District for specific purposes but do not meet the criteria to be classified as restricted or committed.

Reserve Policy Page 1 of 5

Revised: April 17, 2017

200.20 Restricted Funds Classification

Restricted funds are those financial assets subject to enforceable third party constraints, such as those imposed by creditors, grantors, laws or regulation.

Debt Service Reserve Fund

Financial assets held by the District per bond or certificate-of-participation (COP) debt covenants. The amount of assets to be held as debt service reserves is determined at the time of debt issuance. Such assets may only be used to repay the outstanding bond or COP for which the assets were placed in reserve as long as the bond or COP remains outstanding.

200.30 Committed Funds Classification

Committed funds are those financial assets identified by the Board for specific purposes as determined by Board resolution or ordinance. Such financial assets are to be utilized only as directed by the Board.

Facilities Reimbursement Fund

As established by the Board in the District's Regulations Governing Water Service (Regulations), the District will retain a percentage of Facility Development Charges (FDC) collected each fiscal year for the purpose of repaying individuals or businesses who were required to install up-sized lines or extension facilities at the request of the District. Disbursements will be made in accordance with the Regulations, including the release of unexpended funds into the District's unrestricted net position.

200.40 Assigned Funds Classification

Assigned funds are those financial assets determined necessary to be retained for specific risk-mitigation purposes as determined by the Board as needs arise.

Emergency/Contingency Fund

Financial assets held for purposes of continued operations during times of severe economic distress due to events that require an immediate and/or significant use of cash. Such severe economic situations may include otherwise insurable events for which the timely receipt of cash may be delayed. The District shall target a balance of twenty-five percent (25%) of its following year's anticipated annual revenues in this fund. Conditions for utilization of such reserves and a plan for fund replenishment will be approved by the Board.

Prior to amounts being expended from this fund, the District shall establish a contingency plan that addresses, at a minimum:

- 1. The reason(s) for expenditures from this fund.
- 2. Amounts expected to be expended.
- 3. The funds replenishment timeline and funding source.

Reserve Policy Page 2 of 5

Operating Fund

Financial assets held primarily in the form of cash and cash-equivalents for the purpose of debt avoidance due to unexpected expenditures of a non-recurring nature or to meet unexpected increases in operating costs. The District shall target a minimum balance in short-term investments and/or cash equal to twenty-five percent (25%) of its current year's budgeted annual expenditures for operating costs and debt service in this fund. Conditions for utilization of these reserves and a plan for fund replenishment will be determined by the Board at annual budget time.

The operating fund reflects the timing difference between billing for revenues and payment of expenses. The target level is a financial measure or guideline. If the fund level drops below the twenty-five percent target balance, that is a sign for staff to review the fund and, if necessary, bring recommendations to the Board to assure the fund will not continue to decline.

Rate Stabilization Fund

Financial assets held for purposes of managing cost variability in obtaining, treating and delivering potable surface water and groundwater. This Fund is focused on consumption fluctuations related to customer demand and purchasing of surface water as part of the District's conjunctive use efforts. Consumption charges established in the rate setting process forecast customer demand based on a repeat of average, recent climactic conditions. Financial fluctuations occur when situations vary from the assumption. The District shall target a balance of fifty percent (50%) of its expected upcoming year consumption revenues in this fund. Conditions for utilization of such reserves and a plan for fund replenishment will be directed by the Board at annual budget time.

Interest Rate Risk Management Fund

This fund is derived from earnings based on financial assets held as short-term investments pursuant to interest rate risk exposure assumed by the District upon the issuance of floating-rate debt. The amount of investments from which earnings are derived and accumulated will be determined at the time of debt issuance. Earnings on such investments will be used to repay a portion of the interest expense on the outstanding floating-rate bond or COP as long as the bond or COP is subject to interest rate risk exposure. This fund will be reduced in line with the amortized balance of the interest-rate swap(s).

Grant Fund

Financial assets held for purposes of funding the "local cost share" and advance payment of eligible reimbursable costs on capital projects funded partially from grant awards. As eligibility for potential grant awards requires the District to demonstrate financial viability to fund anticipated project costs, the District shall maintain a minimum balance equal to the combined sum of anticipated costs for those projects considered grant eligible in the upcoming biennial period. Conditions for utilization of such reserves and a plan for fund replenishment will be determined at the time of grant award.

Reserve Policy Page 3 of 5

Capital Asset Fund

Financial assets held for purposes of funding District capital asset replacements and capital projects necessary to meet regulatory requirements and/or system reliability needs. Through the annual budget process, staff shall recommend capital replacement projects and any necessary appropriations from this fund. The District shall target a balance to sufficiently fund anticipated capital improvement project replacement cost deviations above the CIP funding level. Fund replenishment will be determined by the Board periodically through the rate setting process and annually through the budget process.

Facilities Development Charge Fund

Financial assets held for expenditure on growth/capacity-related capital asset projects only. Amounts deposited into this fund come from unexpended facility development charges collected from developers (see related Facilities Reimbursement Fund in section 200.30 above.) These growth/capacity-related capital asset projects form the cost-basis and legal nexus for the establishment and collection of the Facility Development Charges. This fund is dependent upon customer growth. Therefore, there is no prescribed target or minimum balance.

300.00 Disposition of "One-Time" Revenues

"One-time" revenues are revenues of an unusual or infrequent nature which are likely not the result of the District providing services and producing and delivering goods in connection with the District's principal ongoing operations (e.g. legal settlement). Unless specifically earmarked by Board action otherwise, "one-time" revenues should be transferred to the appropriate reserve fund which best represents the reason for the "one-time" revenue.

400.00 Target Funding Level

A summary of reserve fund classifications and funding levels is shown below:

Fund Classification	Funding Level
Debt Service Reserve Fund	Determined upon bond issuance.
Facilities Reimbursement Fund	20% of FDC charges collected annually
	less developer payouts.
Emergency/Contingency Fund	25% of annual revenues.
Operating Fund	25% of annual operating and debt
	service expenditures.
Rate Stabilization Fund	50% of water consumption revenues.
Interest Rate Risk Management Fund	Accumulated earnings on short-term
	investments above 3.283% on the
	unhedged portion of variable-rate debt.
Grant Fund	Sufficient to pay for "local cost share"
	on all outstanding and applied-for
	grants.

Reserve Policy Revised: April 17, 2017

Minimum Reserve Funding Target	new infrastructure. \$40 million
Facilities Development Charge Fund	Remaining amounts of FDC Charges after amounts used by Facilities Reimbursement Fund expended. For
Capital Asset Fund	Sufficient to fund CIP projects above the amount CIP funding amount anticipated at rate setting or budget preparation time.

500.00 Authority

The General Manager is responsible for the appropriate accounting and regular reporting of the District's reserve fund balance. Board oversight will be accomplished through regular reporting and review of this Policy.

600.00 Procedure

District staff will maintain procedures for each fund classification, to be approved by the General Manager, and in conformance with this Policy.

In any case where the reserves are drawn below target minimums, a report shall be developed containing the reasons for withdrawals and any impacts to programs or rates due to such withdrawals. If reserves are depleted, the reserves shall be replenished over a maximum five (5) year period to the established or re-established target as directed by the Board.

Maintenance of minimum reserves should not, on its own, trigger the need for a rate adjustment. Rates will be reviewed after two consecutive years of revenue dropping below established minimums balances, or diminishing reserves as a result of covering unanticipated costs.

700.00 Policy Review

This Policy will be reviewed annually as part of the budget adoption process.

Reserve Policy Page 5 of 5

Revised: April 17, 2017