Agenda Sacramento Suburban Water District Special Board Workshop

3701 Marconi Avenue, Suite 100 Sacramento, California 95821 Monday, October 12, 2020 6:00 p.m.

In accordance with the California Department of Public Health's and the Governor's Executive Orders N-29-20 and N-33-20, the District's boardroom is closed and this meeting will take place solely by videoconference and teleconference. The public is invited to listen, observe, and provide comments during the meeting by either method provided below. The Chairperson will call for public comment on each agenda item at the appropriate time and all votes will be taken by roll call.

For members of the public interested in viewing and having the ability to comment at the public meeting via Zoom, an internet enabled computer equipped with a microphone and speaker or a mobile device with a data plan is required. Use of a webcam is optional. You also may call in to the meeting using teleconference without video. Please use the following login information for videoconferencing or teleconferencing:

Join the meeting from a computer, tablet or smartphone: https://us02web.zoom.us/j/81767966458?pwd=RkVodnZhdVdPRnFBQnhBZ11zTGgwQT09

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Please mute your line.

Where appropriate or deemed necessary, the Board may take action on any item listed on the agenda, including items listed as information items. Public documents relating to any open session item listed on this agenda that are distributed to all or a majority of the members of the Board of Directors less than 72 hours before the meeting are available for public inspection in the customer service area of the District's Administrative Office at the address listed above.

The public may address the Board concerning an agenda item either before or during the Board's consideration of that agenda item. Persons who wish to comment on either agenda or non-agenda items should fill out a Comment Card and give it to the General Manager. The President will call for comments at the appropriate time. Comments will be subject to reasonable time limits (3 minutes).

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In compliance with the Americans with Disabilities Act, if you have a disability, and you need a disability-related modification or accommodation to participate in this meeting, then please contact Sacramento Suburban Water District Human Resources at 916.679.3972. Requests must be made as early as possible and at least one full business day before the start of the meeting.

Call to Order

Pledge of Allegiance

Roll Call

Announcements

Public Comment

This is the opportunity for the public to comment on non-agenda items within the Board's jurisdiction. Comments are limited to 3 minutes.

Items for Discussion and Action

1. First Draft 2021 Budget Recommendation: Provide direction to staff regarding the first draft 2021 budget.

Adjournment

Upcoming Meetings

Monday, October 19, 2020, at 6:00 p.m., Regular Board Meeting Tuesday, October 27, 2020, at 5:00 p.m., Facilities and Operations Committee Meeting

I certify that the foregoing agenda for the October 12, 2020, meeting of the Sacramento Suburban Water District Board of Directors was posted by October 9, 2020, in a publicly-accessible location at the Sacramento Suburban Water District office, 3701 Marconi Avenue, Suite 100, Sacramento, California, and was freely available to the public.

Dan York General Manager/Secretary Sacramento Suburban Water District





Agenda Item: 1

Date: October 12, 2020

Subject:First Draft 2021 Budget

Staff Contact: Jeffery S. Ott, Director of Finance and Administration

Recommended Board Action:

Direct staff as appropriate.

Discussion:

Attached is the proposed Fiscal Year 2021 Budget – 1^{st} Draft. This initial draft of the Budget is consistent with the estimated expenditures for 2021 as discussed in detail as part of the Comprehensive Water Cost of Service Study (Study) that was discussed with the Board and Public for much of 2019; culminating in a Public Hearing on October 16, 2019 where the rate study and related rates were accepted and approved by the Board.

Estimated 2021 expenditures from the Study versus those included in the attached Budget compare as follows:

| | 2021 Pe | r Rate Study | 2021 Prop | osed Budget |
|--------------------------|-----------|------------------|-----------|------------------|
| Revenue from Customers | \$ | 49,393,138 | \$ | 48,886,080 |
| Other Revenue | | <u>1,089,186</u> | | <u>2,094,000</u> |
| Total Revenue | <u>\$</u> | 50,482,324 | <u>\$</u> | 50,980,080 |
| Operations & Maintenance | \$ | 23,603,539 | \$ | 23,063,675 |
| Capital | | 17,989,000 | | 19,001,000 |
| Debt Service | | 7,432,995 | | 7,531,647 |
| Total Expenditures | <u>\$</u> | 49,025,534 | <u>\$</u> | 49,596,322 |
| Reserve Funding | \$ | 1,456,790 | \$ | 1,383,758 |
| Variance | \$ | -0- | \$ | -0- |

The 2021 Budget and 2022 CIP projects are presented in the following order in the attached PowerPoint presentation:

- 1. District Goals and Budget Process
- 2. 2021 Key Assumptions
- 3. 2020 Highlights and 2021 Goals
- 4. Proposed 2021 Budget and 2022 CIP Projects

First Draft 2021 Budget October 12, 2021 Page 2 of 2

- 5. Total Revenue, Expense and Reserve Balance Analysis
- 6. Capital Budget
- 7. Operation & Maintenance (O&M) Budget
- 8. Debt Service Budget

As required by the District's Budget Policy (PL Fin-012), the proposed 2021 Budget is balanced (revenues equaling expenditures) when \$1,383,758 of reserves are funded. The reserve balance is projected to be \$40.8 million at the end of 2021. As discussed with the Board as part of the 2019 Study, if the proposed customer water rates are adopted as recommended by the Study, Reserves will start to be increased as part of balancing the Budget in 2021 and should continue through 2024.

Fiscal Impact:

If adopted as presented, the 2021 O&M budget would be \$23.0; the 2021 Capital budget would be \$19.0 million, and the 2021 debt service budget would be \$7.5 million. The total of all three budgets would be \$49.6 million. Revenues are projected to be \$51.0 million (if customer rates per the Study are adopted) resulting in a potential funding of reserves of \$1.4 million.

Strategic Plan Alignment:

Goal C – Ensure Fiscal Responsibility and Affordable Rates.

Attachments:

1 – 2021 Proposed Draft 1 Budget 2 – 2021 Budget Presentation

ATTACHMENT 1

2021 PROPOSED BUDGET

| Revenue Budget | 2021 Budget | | |
|------------------------|-------------|------------|--|
| Revenue from Customers | \$ | 48,886,080 | |
| Other Revenue | | 2,094,000 | |
| Total 2021 Revenue | \$ | 50,980,080 | |

| Operations and Maintenane Budget | 2021 Budget |
|---------------------------------------|---------------|
| Board of Directors Total | \$ 51,912 |
| Administrative Total | 2,664,902 |
| Finance Total | 1,253,001 |
| Customer Services Total | 1,218,492 |
| Field Operation Total | 616,957 |
| Production Total | 7,885,939 |
| Distribution Total | 2,360,057 |
| Field Services Total | 1,526,552 |
| Maintenance Total | 703,902 |
| Conservation Total | 454,697 |
| Environmental Compliance Total | 626,035 |
| Engineering Total | 1,605,504 |
| GIS/CAD Total | 371,829 |
| Human Resource Total | 310,624 |
| Information Technology Services Total | 1,202,227 |
| Community Outreach Total | 211,044 |
| Total O&M Budget | \$ 23,063,675 |

| Capital Budget | 2021 Budget |
|-----------------------------------------|------------------|
| Capital Improvement Program (CIP) | |
| Meter Retrofit | \$ 2,000,000 |
| Dist. Main Replacement | 5,083,000 |
| Well Replacement | 4,620,000 |
| Well Rehab. And Related Capital Costs | 2,042,000 |
| Other Re-occurring Annual Capital Costs | 2,195,000 |
| SCADA | 785,000 |
| Reservoir and Booster P.S. | 345,000 |
| Transmission Main | 50,000 |
| CIP Subtotal | \$ 17,120,000 |
| Operating Capital Program (OCP) | |
| Property Acquisitions | \$ 700,000 |
| Operations | 459,500 |
| Vehicles/Fleet/Equipment | 310,000 |
| Information Technology | 286,500 |
| Maintenance | 120,000 |
| Office Furniture/Equipment | 5,000 |
| OCP Subtotal | \$ 1,881,000 |
| Total Capital Budget | \$ 19,001,000 |
| Debt Service Budget | \$ 7,531,647 |
| Reserve Funding | \$ 1,383,758 |
| Total 2021 Costs | \$ 50,980,080 |

ATTACHMENT 1 (Continued)

| Capital Improvement Program (CIP) Project | 2021 | 2022 |
|-------------------------------------------------------------------------------------------|------|------|
| Meter Retrofit | | |
| Meter Retrofit Program (1,120 meters in 2021 and 50 meters in 2022) | X | Х |
| Dist. Main Replacement | | |
| Thor (Area 90B/C/D) - Paving | X | |
| ODS Main Remnants Replacement | X | |
| Arcade Creek Cross Repair | X | |
| U Street Improvement Project | X | |
| Main Looping Projects | X | |
| Slippery Creek Main Replacement | X | |
| CA & Risk Feasibility of HP Creek Crossing | Х | |
| Greenberry Complex | Х | Х |
| Winding Way Creek Crossing | Х | Х |
| Small Improvement Projects | Х | Х |
| Q Street Main RehabMRA 03B (contingent on Condition Assessment) | Х | Х |
| Elkhorn Main Repl MRA 03B (contingent on Condition Assessment) | Х | Х |
| MBP Main Repl MRA7D2 & 7D3 (contingent on Condition Assessment) | Х | |
| MBP Main Repl MRA7D1 (contingent on Condition Assessment) | | Х |
| Watt Ave Main ReplMRA 03B (contingent on Condition Assessment) | | Х |
| TBD (contingent on Condition Assessment) | | Х |
| Well Replacement | | |
| Well #78 - Butano/Cottage (SSA) - Pump Station Construction | X | |
| Well #79 - Verner/Panorama (NSA) - Pump Station Construction | X | |
| Well #80 - Walnut/Auburn (NSA) - Well Design & Construction | X | |
| Well #80 - Walnut/Auburn (NSA) - Pump Station Design | | Х |
| Transmission Main | | |
| Corrosion Control-Various Protection and/or Cathodic Protection for existing trans. mains | X | X |
| Reservoir and Booster P.S. | | |
| Enterprise Northrop Reservoirs/PS | X | |
| Walnut Tank & Watt/Elkhorn Reservoir | X | |
| Reservoir Operational Retrofit - Valves /Mechanical | Х | Х |
| Hydropneumatic Tanks Interior Coating | Х | Х |
| Tank 216 & Capehart Tank | | Х |
| SCADA | | |
| Upgrade Marconi Building Electrical Component | X | |
| Upgrade Well Site Electrical Component - Well N8 | X | |
| Reservoir Operational Retrofit - Antelope, and Watt/Elkhorn Reservoirs | X | |
| Upgrade Tesco PLC for 10 Sites each year | X | Х |
| SCADA Upgrades | | X |
| Well Rehab. And Related Capital Costs | | |
| Well Rehabilitation/Repair/Upgrade - Various Wells | X | X |
| Condition Assessment (Wells 25C, 32A, & 76 in 2021; 68, N3, N22, & N38 in 2022) | X | X |
| Investigation - Wells 68 & 72 | X | |
| Destroy abandoned wells - 2 wells in 2021 and 3 wells in 2022 | X | Х |

ATTACHMENT 1 (Continued)

| Capital Iprovement Program (CIP) Project (continued) | 2021 | 2022 |
|-----------------------------------------------------------------------|------|------|
| Other Re-occurring Annual Capital Costs | | |
| Adjust valves boxes for county paving projects | X | Х |
| Right of way/easement acquisitions | X | Х |
| AMI Endpoints Replacements | X | Х |
| Replace obsolete large meters (>3") | X | Х |
| Replace water meters that outlived their useful life | X | Х |
| Replace valves, hydrants and services that outlived their useful life | X | X |

| Operating Capital Program (OCP) Projects For 2021 |
|-----------------------------------------------------------------|
| Property Acquisitions |
| Wellsite Acquisitions |
| Operations |
| Fence Replacement - 3 Well Sites |
| Watt/Elkhorn Tree Repl & Irrigation Modification |
| Calibration of District's Hydraulic Model - Started in 2020 |
| Update Urban Water Management Plan |
| Develop a Pipeline Condition Assessment Direct Method Guideline |
| Vehicles/Fleet/Equipment |
| Vehicle Replacement - Truck # 9, 42, 50, 57 |
| Trailer Replacement - Vacuum Trailer for Meter PM |
| Equipment Replacement - 2020 John Deere 320G Skid Steer |
| Information Technology |
| Hardware Refresh Program |
| Software Enhancements/Modules |
| Maintenance |
| Customer Service Area Safety & Security Improvement |
| HVAC/Roof/Building Repairs |

2021 Proposed Budget

Board Workshop October 12, 2020



2021 Budget Development Process

➢ July Board Meeting − 07/20/20, 6:00 pm

- Budget Preparation Timeline Approved
- August Board Meeting 08/17/20, 6:00 pm
 - Approve Budget Assumptions; Provide Direction to Staff
- October Board Workshop 10/12/20, 6:00 pm
 - First Draft Presentation; Provide Direction to Staff
- October Board Meeting 10/19/20, 6:00 pm
 - Update Board; Provide Direction to Staff
- October Board Workshop 10/26/20, 6:00 pm (If necessary)
 - Second Draft Presentation; Provide Direction to Staff
- November Board Meeting 11/16/20, 6:00 pm
 - Budget Approved

2021 Budget Assumptions

| | Key Assumptions | | 20 | 19 | | 202 | 20 | 2 | 021 | I |
|-----|-----------------------------------------------------------------------|----|----------|-----------|----|-------------|------------|-------------|------------|-----------|
| 1 | Rate Increase (Approved via Prop 218) | Ac | tual | 0.00% | A | pproved | 5.00% | Proposed | | 4.00% |
| 2 | Change in SSWD Service Boundaries | | | None | | | None | | | None |
| 3 | New Service Connections (Growth) | Ir | ncrease | 0.52% | , | Increase | 0.52% | Increase | | 0.52% |
| 4 | Water Production: (A) | 0 | Cost/AF | AF | | Cost/AF | AF | Cost/AF | | AF |
| | a. Water Supply Forecast Based on 5 Year Average | | | 30,610 AF | | | 30,000 AF | | | 31,400 AF |
| | b. Water Loss % | | | | | | | | | 7.10% |
| | c. SSA Surface Water (City) (B) | \$ | 120.00 | 2,604 AF | 1 | \$ 120.00 | 7,700 AF | \$ 120.00 | | 3,500 AF |
| | d. SSA Surface Water (City at NO Cost) | \$ | - | 3,800 AF | | | | \$ - | | 6,500 AF |
| | e. SSA Surface Water (Electrical Cost to Lift City's Water) | \$ | 14.73 | | \$ | \$ 15.72 | | \$ 17.00 | | 10,000 AF |
| | f. SSA Groundwater (Variable costs) | \$ | 128.23 | 7,079 AF | 1 | \$ 128.94 | 6,250 AF | \$ 133.84 | | 3,700 AF |
| | g. NSA Surface Water (PCWA Water) (C) | \$ | 40.67 | 12,382 AF | 1 | \$ 36.94 | 12,000 AF | \$ 38.79 | | 10,000 AF |
| | h. NSA Surface Water (Bureau-PCWA Water) | \$ | 23.40 | 12,382 AF | 1 | \$ 21.45 | 12,000 AF | \$ 22.52 | | 10,000 AF |
| | i. NSA Surface Water (SJWD Treatment-PCWA Water) | \$ | 192.37 | 12,382 AF | 1 | \$ 209.68 | 12,000 AF | \$ 220.16 | | 10,000 AF |
| | j. NSA Surface Water (SJWD Water) | | | | | | | \$ 273.16 | | AF |
| | k. NSA Groundwater (Variable costs) | \$ | 102.42 | 6,283 AF | 1 | \$ 114.84 | 6,050 AF | \$ 116.17 | | 7,700 AF |
| | I. NSA Bureau 215 Water | \$ | 265.40 | AF | 1 | \$ 290.01 | 0 | \$ 304.51 | | AF |
| | m. NSA Wheel Water to Cal-AM (Cost) | | | 1,539 AF | | | 2,000 AF | \$ 281.47 | | 2,000 AF |
| | n. NSA Wheel Water to Cal-AM (Revenue) | \$ | (371.26) | 1,539 AF | 1 | \$ (385.48) | 2,000 AF | \$ (400.89) | | 2,000 AF |
| 5 | Anticipated Outside Water Sales, Net | | None | None | - | Unknown | Unknown | Unknown | | Unknown |
| | Investment Yield | | | 2.00% | _ | | 2.15% | | | 2.00% |
| 7 | Variable Debt Interest Rate | | | 3.86% | | | 3.86% | | | 3.86% |
| 8 | Electrical Cost Increase | | | 2.00% | _ | | 3.75% | | | 4.50% |
| | COLA (D) | | | | | | 2.30% | | | 1.80% |
| | Merit Program | | | | | | 4.00% | | | 5.00% |
| | Construction Inflation (E) | | | 8.00% | | | 1.70% | | | 1.80% |
| | Health Care Cost (F) | | | 2.00% | | | 6.40% | | | 4.32% |
| | Tier 1 Pension Cost (% of Salaries) | \$ | 582,000 | 23.00% | 9 | 657,862 | 23.77% | \$ 708,931 | | 24.32% |
| | Tier 2 Pension Cost (% of Salaries) | \$ | 18,000 | 17.10% | | . , | 17.66% | . , | | 18.20% |
| | Tier 3 Pension Cost (% of Salaries) | \$ | 900 | 7.30% | | , , | 7.34% | | - | 7.89% |
| | New Hires | Ť | | 3 | | , | - | • •,••- | | 1 |
| | Prefunding of Post Retirement Benefits (G) | | | \$892,480 | | | \$ 908,433 | | \$ | 482,500 |
| | Retiree Benefit Payments (G) | | | \$ - | | | \$ - | | \$ | 418,464 |
| | Reserve Funds (Uses) | | | None | | | None | | - T | None |
| | | | | | | | | | | |
| - | tnotes: | | | | | | | | | |
| • • | SSA = South Service Area; NSA = North Service Area | | | | | | | | | |
| (B) | City Rate at \$120/AF on a trial basis for 9,500 AF from Oct -2019 to | | | | | | | | | |
| | Sept 2020. Assume City will extend this trial rate (\$120.00) for | | | | | | | | | |
| | 2021. Current contract rate is \$500.68/AF. | | | | | | | | | |
| (C) | Take-or-Pay contract for 2021 reduced to 8,000 AF. | | | | | | | | | |
| (D) | District is now West - Size Class B/C (2.5 million or less). | | | | 1 | | | | | |
| | Previously District was classified as West - Class A | | | | | | | | | |
| • • | 20 Cities CCI Index, Source: ENR | | | | | | | | | |
| (F) | Same as prior year, Western Health Advantage | | | | | | | | | |
| (G) | Actuarially determined prefunding amount is \$482,497 in 2021 and | | | | 1 | | | | | |
| | does not include retiree premiums (2021 actuarial estimate | | | | 1 | | | | | |
| | \$450,254) which will be broken out seperately (item 18). | | | | | | | | | |
| | | | | | [| | | | | |
| | | | | | | | | | | |

2020 Projected Actual and Highlights

| | Approved 2020 Budget (\$ Millions) | Projected 2020 Actual (\$ Millions) | Projected Unspent (%) | | |
|---------------------------------|------------------------------------------|-------------------------------------------|-----------------------------|--|--|
| Operations & Maintenance Budget | \$ 23.04 | \$ 22.51 | 2.3% | | |
| Capital Improvement Program | 19.57 | 19.57 | 0.0% | | |
| Operating Capital Program | 1.23 | 1.23 | 0.0% | | |
| Debt Service Budget | 7.43 | 7.29 | 1.8% | | |
| Total | \$ 51.26 | \$ 50.60 | 1.3% | | |

2020 Projected Results:

- Water Deliveries of 41,304 AF:
 - Comprised of 34,652 AF to Customers and Wheeled Water Deliveries of 152 AF and 6,500 AF to City of Sacramento (water transfer)
- Review and assess modified asset management plans:
 - Completed new Fleet Asset Management Plan
 - Completed update to Transmission Main Asset Management Plan
 - Completed Buildings and Structures Asset Management Plan
 - Completed Groundwater Well Asset Management Plan
- Water infrastructure asset replacements include:
 - Replace 4.9 miles of Distribution Main Lines (Thor, Naomi & Albatross), including approximately 247 Water Meters
 - Install (Retrofit) an additional 1,030 Water Meters
 - Replace 1,000 Old Water Meters that have outlived their useful life
 - Replace 7,500 Endpoints that have outlived their useful life or failed
 - Continue Design and Construction of Butano and Verner Wells; Begin work on Walnut Well
 - Destroy 4 Abandoned Well Sites
 - Continue Multi-Year Process to Acquire Property for Future Well Sites

2021 Goals

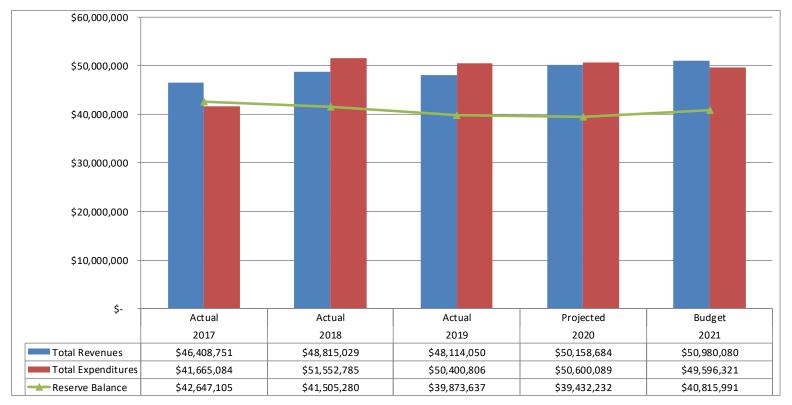
Budget Will Allow the District to Accomplish the Following:

- Water Deliveries of 33,400 AF
 - > 31,400 AF to Customers
 - > 2,000 AF Wheeled to Cal-American
- Source of Supply
 - > 12,000 AF from PCWA (additional water available from SJWD)
 - ➢ 6,500 AF from City of Sacramento at no cost
 - > 14,900 AF from SSWD Groundwater
- Complete update to the Urban Water Management Plan
- Water infrastructure asset replacements include:
 - Replace up to 0.75 miles of Distribution Main Lines
 - Complete ODS Main Replacement Program
 - SSA Well Rehabilitation
 - Install (Retrofit) an Additional 1,120 Water Meters
 - > Replace 1,000 Old Meters and 10,000 Endpoints that have outlived their useful life
 - Continue work on Butano, Verner Well and Walnut Well
 - Destroy 2 Abandoned Well Sites
 - Continue Multi-Year Process to Acquire Property for Future Well Sites

2021 Proposed Budget Details

| | 2019 Actual | 2019 Approved Budget | 2020 Projected | 2020 Approved Budget | 2021 Proposed Budget |
|------------------------------------|---------------|-------------------------|-------------------|-------------------------|-------------------------|
| Water Sales Charge | \$ 13,250,822 | \$ 13,304,000 | \$ 15,434,804 | \$ 13,871,000 | \$ 14,907,912 |
| Water Service Charge | 30,651,108 | 31,063,000 | 31,539,585 | 32,117,000 | 32,801,168 |
| Capital Facilities/Debt Repayment | - | - | - | - | - |
| Wheeling Water Charge | 643,670 | 730,000 | 35,349 | 672,000 | 647,000 |
| Other Charges for Services | 1,133,375 | 1,074,000 | 527,304 | 1,183,000 | 530,000 |
| Income From Customers | 45,678,975 | 46,171,000 | 47,537,042 | 47,843,000 | 48,886,080 |
| Water Transfers | 42,578 | - | 906,642 | - | - |
| Interest Income | 1,076,124 | 932,000 | 975,000 | 974,000 | 789,000 |
| Other Income (Leases, Cells, Etc.) | 677,195 | 400,000 | 240,000 | 450,000 | 305,000 |
| Facility Development Charges | 287,209 | 300,000 | 450,000 | 300,000 | 300,000 |
| Grant Income | 351,969 | 275,000 | 50,000 | 500,000 | 700,000 |
| Total Other Income | 2,435,075 | 1,907,000 | 2,621,642 | 2,224,000 | 2,094,000 |
| Reserve Use | 2,286,756 | 1,793,000 | 441,405 | 1,193,000 | - |
| Total Revenue | \$ 50,400,806 | \$ 49,871,000 | \$ 50,600,089 | \$ 51,260,000 | \$ 50,980,080 |
| Expenditures: | | | | | |
| Operations and Maintenance | 23,892,654 | 23,241,000 | 22,513,291 | 23,039,000 | 23,063,675 |
| Capital | 19,302,819 | 19,210,000 | 20,795,000 | 20,795,000 | 19,001,000 |
| Debt Service (Forecast) | 7,205,333 | 7,420,000 | 7,291,798 | 7,426,000 | 7,531,647 |
| Reserve Funding | - | - | - | - | 1,383,758 |
| Total Costs | 50,400,806 | 49,871,000 | 50,600,089 | 51,260,000 | 50,980,080 |
| Budget Variance | | - | - | - | - |
| Change in Reserve Balance | (2,286,756) | (1,793,000) | (441,405) | (1,193,000) | 1,383,758 |
| Reserve Balance | \$ 39,873,637 | \$ 39,873,637 | \$ 39,432,232 | \$ 38,680,637 | \$ 40,815,991 |

Total Revenues Vs Total Expenditures 2017-2019 Actual with 2020 Projected & 2021 Budget

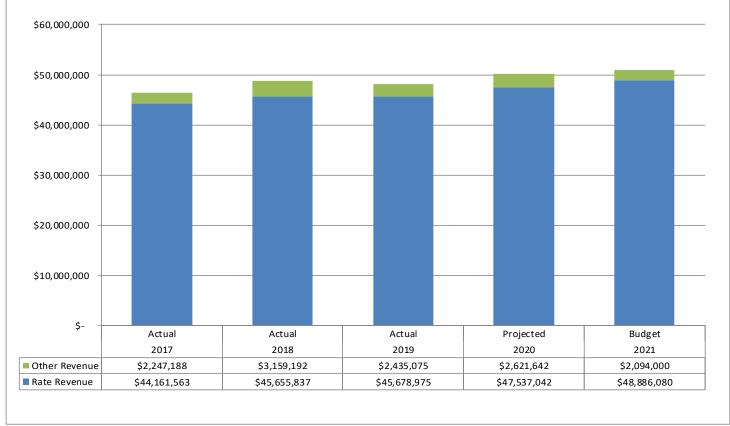


2018 Expenditures includes \$3.5 million 2009B refunding;

2019 expenditures includes \$2.6 MBP settlement;

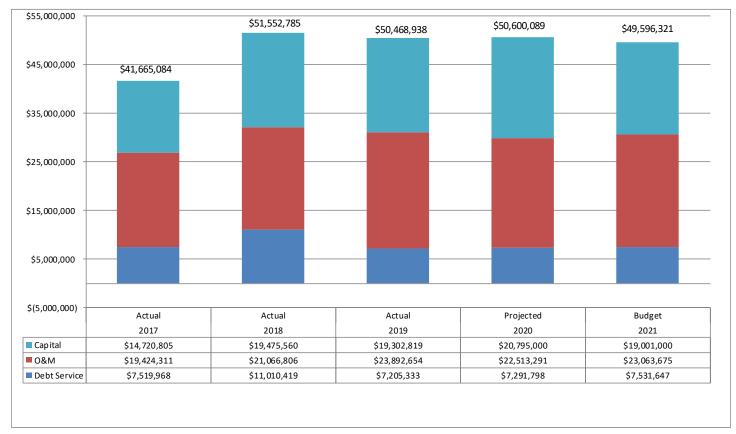
2021Reserve balance projected to increase as anticipated by the approved rate increase as planned in 2019 Rate Study.

Total Revenues 2017-2019 Actual with 2020 Projected & 2021 Budget



Other revenue includes: interest, leases & rent, facility development charges, grants and other; 2018 includes \$1.8M for water transfer and 4.0% rate increase; 2019 no rate increase; 2020 projected \$0.9M for water transfer, approved 5.0% rate increase and 11% usage increase; 2021 approved 4% rate increase.

Total Expenditures 2017-2019 Actual with 2020 Projected & 2021 Budget

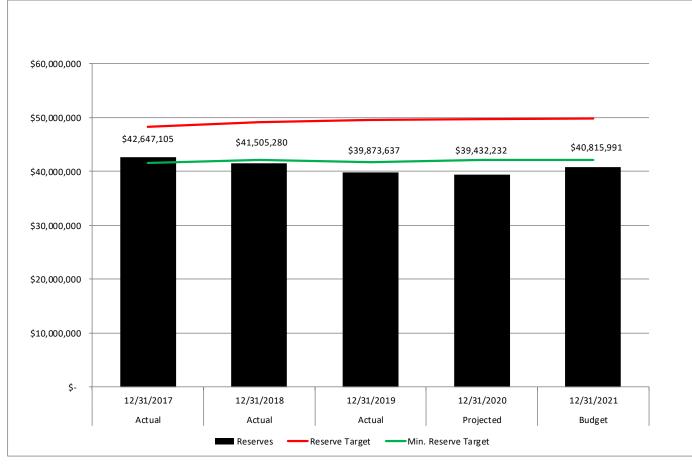


2018 Debt Service expenditures includes \$3.5 million 2009B refunding;

2019 O&M expenditures includes \$2.6 MBP settlement;

2020 O&M expenditures projected to be under budget due to unavailability of surface water.

Reserve Balance 2017-2019 Actual with 2020 Projected & 2021 Budget



2021 Reserve balance beginning to increase as planned in 2019 Rate Study.

Reserve Balance Detail 2017-2019 Actual with 2020 Projected & 2021 Budget

| | Actual | Actual | Actual | Projected | Budget |
|------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | <u>12/31/2017</u> | <u>12/31/2018</u> | <u>12/31/2019</u> | <u>12/31/2020</u> | <u>12/31/2021</u> |
| Debt Service Reserve | \$ 3,548,170 | \$ - | \$ - | \$ - | \$ - |
| Facilities Reimburseme | - | - | - | - | - |
| Emergency/Contingency | 10,931,500 | 11,255,000 | 11,905,048 | 11,905,048 | 11,905,048 |
| Operating | 4,248,150.00 | 6,248,175.00 | 5,939,161.11 | 4,751,974.69 | 6,320,145.30 |
| Rate Stabilization | 5,976,000 | 5,044,500 | 4,656,400 | 5,402,181 | 5,217,769 |
| Grant | 210,000 | - | - | 50,000 | 700,000 |
| Capital Asset | 17,733,285 | 18,957,605 | 17,373,028 | 17,323,028 | 16,673,028 |
| TOTAL | \$ 42,647,105 | \$ 41,505,280 | \$ 39,873,637 | \$ 39,432,232 | \$ 40,815,991 |
| | | | | | |
| Reserve Target | \$ 48,317,715 | \$ 49,072,754 | \$ 49,518,303 | \$ 49,649,903 | \$ 49,793,506 |
| Min. Reserve Target | \$ 41,584,250 | \$ 42,164,930 | \$ 41,726,390 | \$ 42,165,080 | \$ 42,144,676 |

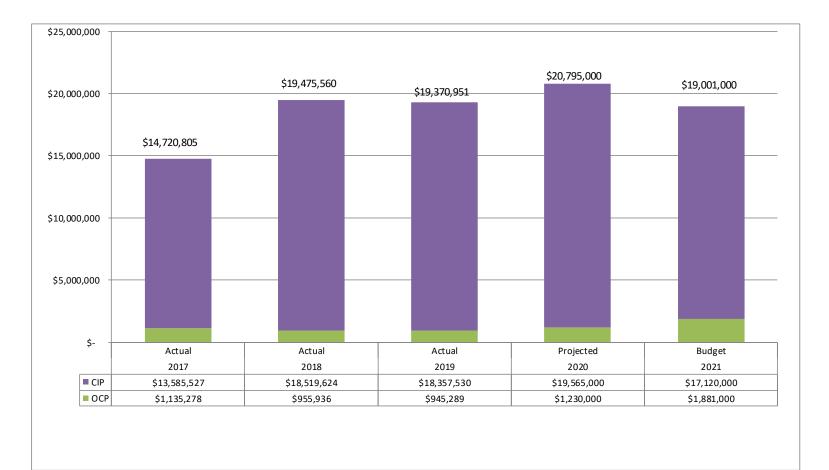
Individual reserve account changes for 2019 and 2020 based on Reserve Policy approved on June 17, 2019; 2020 and 2021 rate increases are on track with financial plan to build back up the reserve's target level.

Budget Revisions 2021 Budget

| Income From Customers | \$ 48,886,080 | \$ - | \$ 48,886,080 |
|------------------------------------|------------------|-----------|------------------|
| Water Transfers | - | - | _ |
| Total Other Income | 2,094,000 | - | 2,094,000 |
| Total Revenue | \$ 50,980,080 | \$ - | \$ 50,980,080 |
| Expenditures: | | | |
| Operations and Maintenance | 23,414,834 | (351,159) | 23,063,675 |
| Capital Improvement Program | 17,557,726 | (437,726) | 17,120,000 |
| Operating Capital Program | 2,063,960 | (182,960) | 1,881,000 |
| Debt Service (Forecast) | 7,531,647 | - | 7,531,647 |
| Total Costs | 50,568,167 | (971,845) | 49,596,321 |
| Change in Reserve Balance | 411,913 | 971,845 | 1,383,758 |
| | | | |

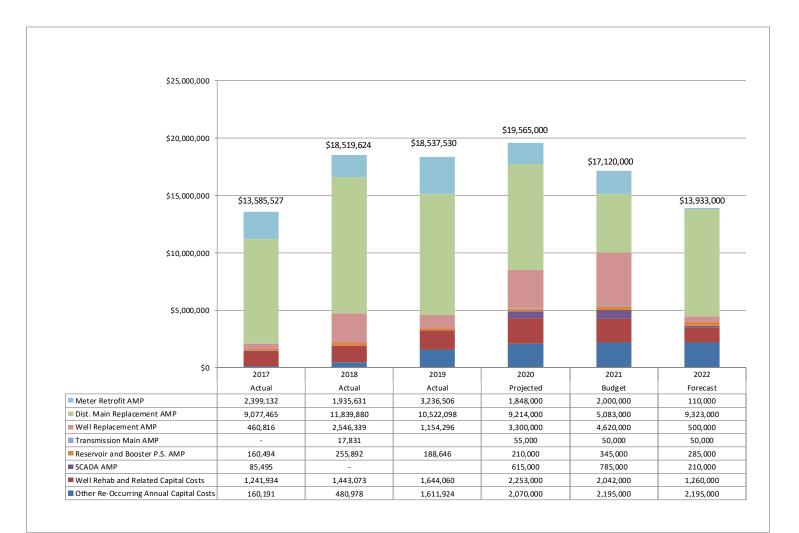
Capital Budget

Capital Costs 2021 Proposed Budget By Capital Program



CIP Project Costs

2021 Proposed Budget & 2022 Forecast



Distribution Main Replacement Costs

| | | | E | Budget | Forecast |
|----------------------------------------|----------------------|-----------------|----|-----------|--------------|
| | | | | 2021 | 2022 |
| 2021/22 Projects | | | \$ | 5,083,000 | \$ 9,323,000 |
| Thor (Area 90B/C/D) - Paving | | | | Х | |
| ODS Main Remnants Replacement | | | | X | |
| Arcade Creek Cross Repair | | | | Х | |
| Greenberry Complex | | | | Х | Х |
| U Street Improvement Project | | | | Х | |
| Winding Way Creek Crossing | | | | Х | Х |
| Small Improvement Projects | | | | Х | Х |
| Main Looping Projects | | | | Х | |
| Slippery Creek Main Replacement | | | | Х | |
| CA & Risk Feasibility of HP Creek Cros | sing | | | Х | |
| Q Street Main RehabMRA 03B (con | tingent on Conditior | n Assessment) | | Х | Х |
| Elkhorn Main Repl MRA 03B (conti | ngent on Condition | Assessment) | | Х | Х |
| MBP Main Repl MRA7D2 & 7D3 (c | ontingent on Conditi | ion Assessment) | | Х | |
| MBP Main Repl MRA7D1 (continge | nt on Condition Ass | essment) | | | Х |
| Watt Ave Main ReplMRA 03B (cont | ingent on Condition | Assessment) | | | Х |
| TBD (contingent on Condition Assess | ment) | | | | Х |

Well Replacement Costs

| | | Budget | | Forecast | |
|----------------------------------------------------|--------------|--------|-----------|----------|---------|
| | | | 2021 | | 2022 |
| 2021/22 Projects | | \$ | 4,620,000 | \$ | 500,000 |
| | | | | | |
| Well #78 - Butano/Cottage (SSA) - Pump Station Con | struction | | Х | | |
| Well #79 - Verner/Panorama (NSA) - Pump Station (| Construction | | Х | | |
| Well #80 - Walnut/Auburn (NSA) - Well Design & Co | nstruction | | Х | | |
| Well #80 - Walnut/Auburn (NSA) - Pump Station De | sign | | | | Х |

Well Rehabilitation And Related Capital Costs

| | Budget | Forecast |
|------------------------------------------------------------------------|-----------------|--------------|
| | 2021 | 2022 |
| 2021/22 Projects | \$ 2,042,000 | \$ 1,260,000 |
| Well Rehabilitation/Repair/Upgrade - Various Wells | X | X |
| Condition Assessment (Wells 25C, 32A, & 76 in 2020; 68, N3, N22, & N38 | | |
| in 2021) | Х | Х |
| Investigation - Wells 68 & 72 | Х | Х |
| Destroy abandoned wells - 2 wells in 2020 and 3 wells in 2021 | Х | |
| | | |

CIP Project Detail Meter Retrofit Costs

| | Budget | Forecast | |
|--------------------------------------------|--------------|------------|--|
| | 2021 | 2022 | |
| 2021/22 Projects | \$ 2,000,000 | \$ 110,000 | |
| 2021 Meter Retrofit Program (1,120 meters) | X | | |
| 2022 Meter Retrofit Program (50 meters) | | Х | |

Other Annual Re-Occurring Capital Costs

| | Budget | Forecast | |
|---------------------------------------------------------------|--------------|--------------|--|
| | 2021 | 2022 | |
| 2021/22 Projects | \$ 2,195,000 | \$ 2,195,000 | |
| Adjust valves boxes for county paving projects | X | X | |
| Right of way/easement acquisitions | Х | X | |
| AMI Endpoints Replacements | Х | X | |
| Replace obsolete large meters (>3") | Х | Х | |
| Replace water meters that outlived their useful life | Х | Х | |
| Replace valves, hydrants and services that outlived their use | ful life X | Х | |

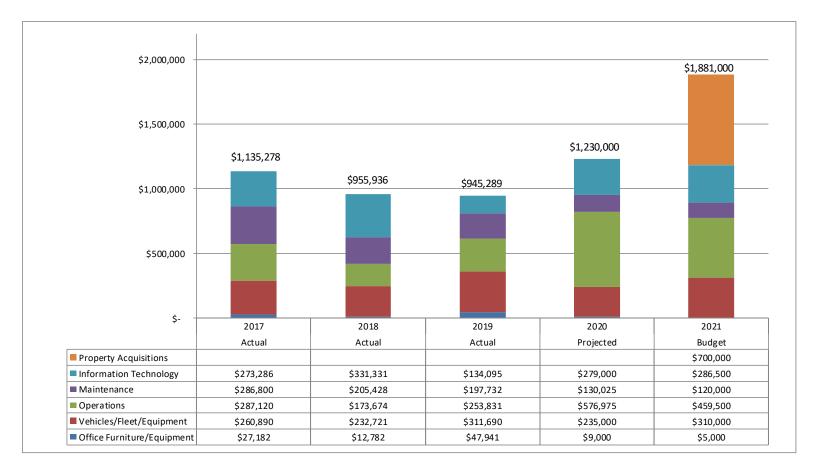
Reservoir and Booster P.S. Costs

| | Budget | Forecast | |
|-----------------------------------------------------|------------|------------|--|
| | 2021 | 2022 | |
| 2021/22 Projects | \$ 345,000 | \$ 285,000 | |
| Enterprise Northdrop Reserviors/PS | X | | |
| Reservoir Operational Retrofit - Valves /Mechanical | X | Х | |
| Hydropneumatic Tanks Interior Coating | X | X | |
| Walnut Tank | X | | |
| Watt/Elkhorn Reservoir | X | | |
| Tank 216 | | Х | |
| Capehart Tank | | Х | |

CIP Project Detail SCADA Costs

| | Budget | Forecast |
|----------------------------------------------------------------------|------------|------------|
| | 2021 | 2022 |
| 2021/22 Projects | \$ 785,000 | \$ 210,000 |
| Upgrade Marconi Building Electrical Component | X | |
| Upgrade Well Site Electrical Component - Well N8 | X | |
| Reservoir Operational Retrofit - Antelope, and Wat/Elkhorn Reservoir | s X | |
| Upgrade Tesco PLC for 10 Sites each year | X | X |
| SCADA Upgrades | | Х |

OCP Project Costs 2021 Proposed Budget



OCP Project Detail Property Acquisition

| | Budget |
|-----------------------|------------|
| | 2021 |
| 2021 Projects | \$ 700,000 |
| Wellsite Acquisitions | |

Operations Project Costs

| | | | | Budget |
|------------------------|------------------------------|-------------------|--------|---------|
| | | | | 2021 |
| 2021 Projects | | | \$ | 459,500 |
| Fence Replacement - | 3 Well Sites | | | |
| Watt/Elkhorn Tree R | epl & Irrigation Mod | ification | | |
| Calibration of Distric | t's Hydraulic Model - | Started in 2020 | | |
| Update Urban Water | ^r Management Plan | | | |
| Develop a pipeline Co | ondition Assessment | Direct Method Gui | deline | |

OCP Project Detail Vehicles/Fleet/Equipment

| | Budget 2021 |
|------------------------------------------------------|----------------|
| 2021 Projects | \$ 310,000 |
| Vehicle Replacement - Truck # 9 | |
| Vehicle Replacement - Truck # 42 | |
| Vehicle Replacement - Truck # 50 | |
| Vehicle Replacement - Truck # 57 | |
| Trailer Replacement - Vacuum Trailer for Meter PM | |
| Equip. Replacement - 2020 John Deere 320G Skid Steer | |

OCP Project Detail Information Technology

| | | | Budget |
|---------------------|--------------|------|---------|
| | | 2021 | |
| 2021 Projects | | \$ | 286,500 |
| Hardware Refresh Pr | ogram | | |
| Software Enhanceme | ents/Modules | | |

OCP Project Detail Maintenance

| | | | Budget |
|---------------------|----------------------|-------------|---------------|
| | | | 2021 |
| 2021 Projects | | | \$ 120,000 |
| Customer Service Ar | ea Safety & Security | Improvement | |
| HVAC/Roof/Building | Repairs | | |

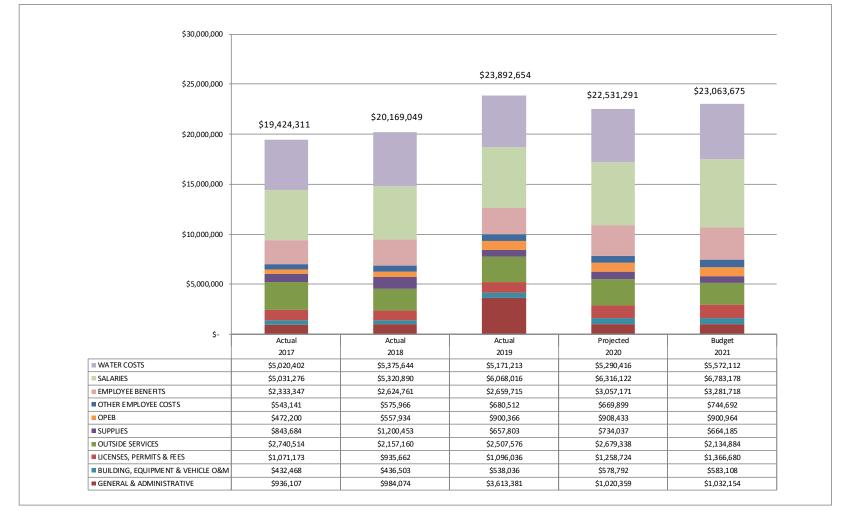
O&M Budget

O&M Expense Detail 2021 Proposed Budget By Category

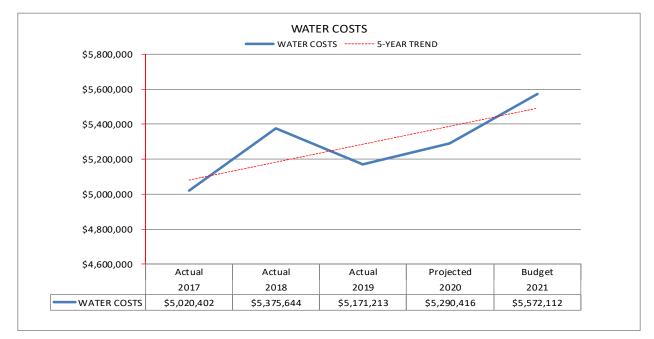
| | 2017 | | 2018 | | 2019 | | 2020 | | 2021 | |
|-------------------------------------|--------|------------|--------|------------|--------|------------|-----------|------------|--------|------------|
| | Actual | | Actual | | Actual | | Projected | | Budget | |
| GENERAL & ADMINISTRATIVE | \$ | 936,107 | \$ | 984,074 | \$ | 3,613,381 | \$ | 1,020,359 | \$ | 1,032,154 |
| BUILDING, EQUIPMENT & | ¢ | 432,468 | \$ | 436,503 | \$ | 538,036 | \$ | 578,792 | \$ | 583,108 |
| VEHICLE O&M | \$ | | | | | | | | | |
| LICENSES, PERMITS & FEES | \$ | 1,071,173 | \$ | 935,662 | \$ | 1,096,036 | \$ | 1,258,724 | \$ | 1,366,680 |
| OUTSIDE SERVICES | \$ | 2,740,514 | \$ | 2,157,160 | \$ | 2,507,576 | \$ | 2,679,338 | \$ | 2,134,884 |
| SUPPLIES | \$ | 843,684 | \$ | 1,200,453 | \$ | 657,803 | \$ | 734,037 | \$ | 664,185 |
| OPEB | \$ | 472,200 | \$ | 557,934 | \$ | 900,366 | \$ | 908,433 | \$ | 900,964 |
| OTHER EMPLOYEE COSTS | \$ | 543,141 | \$ | 575,966 | \$ | 680,512 | \$ | 669,899 | \$ | 744,692 |
| EMPLOYEE BENEFITS | \$ | 2,333,347 | \$ | 2,624,761 | \$ | 2,659,715 | \$ | 3,057,171 | \$ | 3,281,718 |
| SALARIES | \$ | 5,031,276 | \$ | 5,320,890 | \$ | 6,068,016 | \$ | 6,316,122 | \$ | 6,783,178 |
| WATER COSTS | \$ | 5,020,402 | \$ | 5,375,644 | \$ | 5,171,213 | \$ | 5,290,416 | \$ | 5,572,112 |
| TOTAL | \$ | 19,424,311 | \$ | 20,169,049 | \$2 | 23,892,654 | \$ | 22,513,291 | \$ | 23,063,675 |

Other Employee Costs includes Employer payroll taxes, training, employee teambuilding & communication, uniforms, temp help, employment recruiting costs, etc.

O&M Expense Detail 2021 Proposed Budget By Category



O&M Expense Detail Water Costs



2019 water costs are less than 2018 and 2020 primarily due to 3,800 AF being supplied by City at no cost (credit from water transfer in 2018), and SW cost increase in 2020. 2020 increase due to 1) the purchase of 3,900 AF of SW from SJWD, 2) pumping 6,500 AF to City of Sacramento for water transfer and increase water usage from SSWD customers. 2021 increase includes 1) 12,000 AF of SW from PCWA and increase in SW cost. SW = Surface Water; GW = Groundwater

O&M Expense Detail

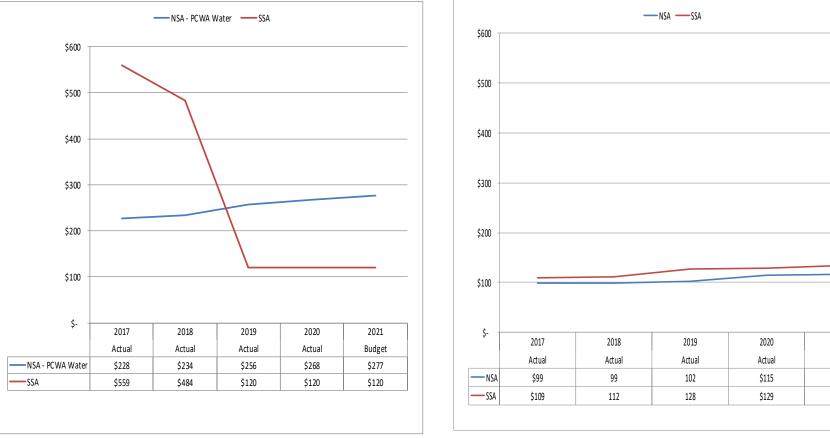
Water Production



2019 Actual Production – 30,610 AF; 2020 Budgeted Production – 31,000 AF; Projected Actual – 34,653 AF (SSWD Retail); 2020 Estimated Production – 31,400 AF (based on five year average)

Surface Water vs Groundwater Costs

Variable Surface Water Costs



Variable Groundwater Costs

SSA - SW cost is \$120/AF with City of Sacramento for 1 year trial basis (Oct. 2019 – Sept. 2020) up to 9,500 AF. NSA –SW cost for 2020 expected to be \$277/AF, compared to \$256/AF in 2019.

SSA/NSA - GW costs increasing due to - 4.75% electricity cost increases.

SW = Surface Water; GW = Groundwater

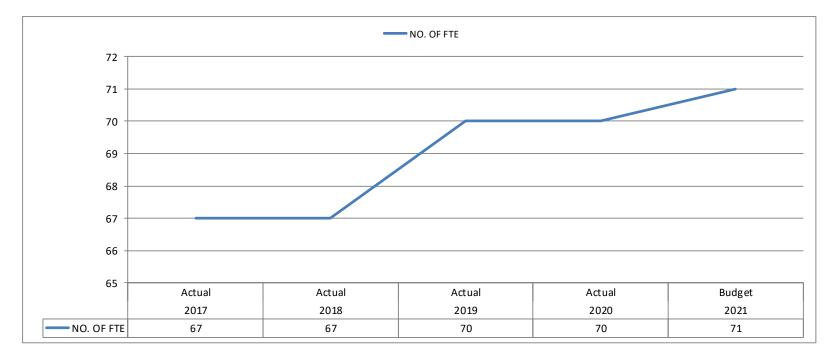
2021

Budget

\$116

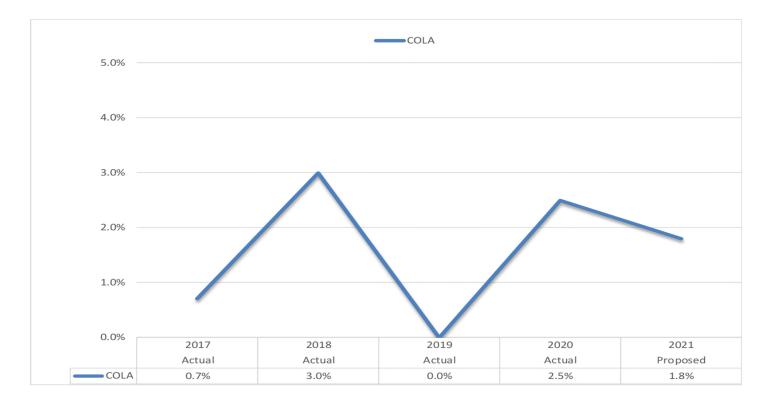
\$134

O&M Expense Detail Number of FTE's



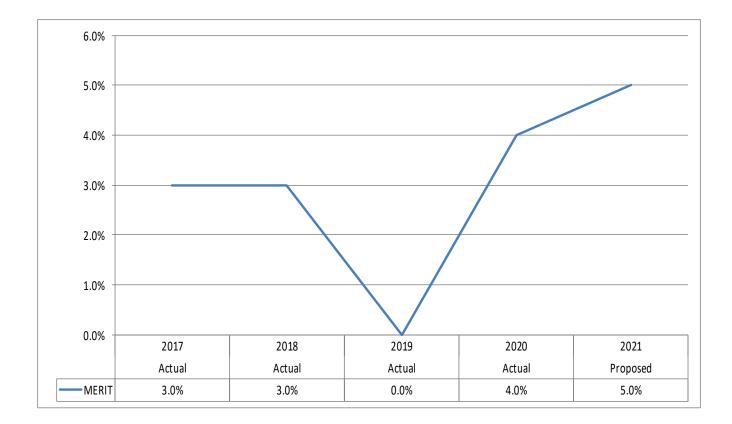
2021 propose one new position

O&M Expense Detail COLA



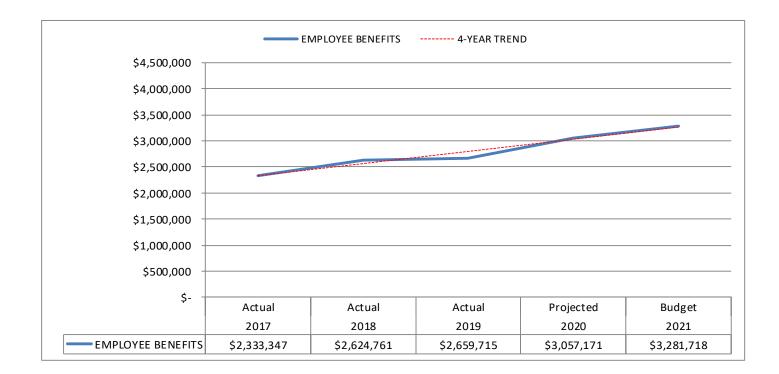
2019 no COLA was awarded; Salaries based on market median as per compensation study; 2021 COLA is currently based on August Western Cities – B/C Index.

O&M Expense Detail Merit



2019 no merit was awarded, Salaries based on market median as per compensation study; 2021 1% increase equals ~\$59K

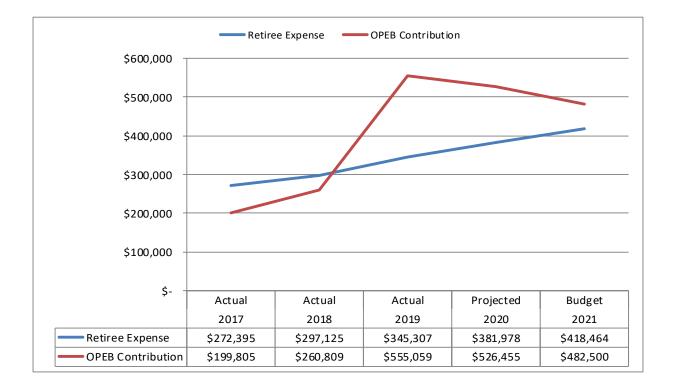
O&M Expense Detail Employee Benefits



2021 increase 7% due primarily to increased pension and health care costs, addition of 1 budgeted FTEs and 1 vacant FTE filled;

Average increase from 2017-2021 is ~7.0% per filled FTE. FTE's from 65 to 71

O&M Expense Detail OPEB



2018 increase due to a reduced discount rate (7.0% in 2015, 6.5% in 2018); 2019 increase due to implementation of GASB 75 and new actuarial analysis; 2021 new actuarial analysis allows reduction in prefunding by ~\$116K.

O&M Expense Detail 2021 Proposed Budget By Department

| Department | Proposed Budget 2021 |
|---------------------------------------|----------------------|
| Board of Directors Total | 51,912.19 |
| Administrative Total | 2,664,901.66 |
| Finance Total | 1,253,001.33 |
| Customer Services Total | 1,218,492.49 |
| Field Operation Total | 616,956.75 |
| Production Total | 7,885,939.00 |
| Distribution Total | 2,360,057.15 |
| Field Services Total | 1,526,552.33 |
| Maintenance Total | 703,902.50 |
| Conservation Total | 454,696.73 |
| Environmental Compliance Total | 626,034.52 |
| Engineering Total | 1,605,504.20 |
| GIS/CAD Total | 371,829.36 |
| Human Resource Total | 310,623.64 |
| Information Technology Services Total | 1,202,226.77 |
| Community Outreach Total | 211,044.00 |
| Grand Total | 23,063,675.00 |

Department budgets include all costs including salaries & benefits.

Debt Service Budget

Debt Service Budget

| | 5-Year | 5-Year | 5-Year | Budget | |
|--------------------|-------------|--------------|-------------|-------------|-------------|
| | Low | High | Average | 2021 | |
| | \$7,425,000 | \$ 7,509,550 | \$7,474,081 | \$7,531,647 | |
| | | | | | |
| | 2017 | 2018 | 2019 | 2020 | 2021 |
| Principal | \$4,060,000 | \$ 4,425,000 | \$4,625,000 | \$4,790,000 | \$4,965,000 |
| Interest | 3,449,550 | 3,037,249 | 2,650,000 | 2,636,000 | 2,566,647 |
| Total Debt Service | \$7,509,550 | \$ 7,462,249 | \$7,275,000 | \$7,426,000 | \$7,531,647 |

2021 Budget assumes a variable interest rate of 3.86%.

2021 Proposed Budget Summary

| | 20 | | 2019 Approved Budget | | | 2020 Projected | | 20 Approved | 20 | 21 Proposed |
|--------------------------------|----|------------|-------------------------|-------------|----|----------------|----|-------------|----|-------------|
| | 20 | 019 Actual | | | | | | Budget | | Budget |
| Income From Customers | \$ | 45,678,975 | \$ | 46,171,000 | \$ | 47,537,042 | \$ | 47,843,000 | \$ | 48,886,080 |
| Water Transfers | | 42,578 | | - | | 906,642 | | - | | - |
| Total Other Income | | 2,392,497 | | 1,907,000 | | 1,715,000 | | 2,224,000 | | 2,094,000 |
| Reserve Use | | 2,286,756 | | 1,793,000 | | 441,405 | | 1,193,000 | | - |
| Total Revenue | \$ | 50,400,806 | \$ | 49,871,000 | \$ | 50,600,089 | \$ | 51,260,000 | \$ | 50,980,080 |
| Budgets: | | 22.002.654 | | 22 2 41 000 | | 22 512 201 | | 22.020.000 | | |
| Operations and Maintenance | | 23,892,654 | _ | 23,241,000 | _ | 22,513,291 | _ | 23,039,000 | _ | 23,063,675 |
| Capital | | 19,302,819 | | 19,210,000 | _ | 20,795,000 | _ | 20,795,000 | _ | 19,001,000 |
| Debt Service (Forecast) | | 7,205,333 | | 7,420,000 | | 7,291,798 | | 7,426,000 | | 7,531,647 |
| Reserve Funding | | - | | - | | - | | - | | 1,383,758 |
| Total Costs | | 50,400,806 | | 49,871,000 | _ | 50,600,089 | _ | 51,260,000 | | 50,980,080 |
| Change in Reserve Balance | | - | | - | | - | | - | | - |
| Reserve (Cash) Balance | \$ | 39,873,637 | \$ | 39,873,637 | \$ | 39,432,232 | \$ | 38,680,637 | \$ | 40,815,991 |